

In order to test the economic feasibility of the proposed development prototypes in both the Village Center and along the existing commercial corridors an analysis was conducted to determine the land residual values (improved land values) associated with the development prototypes. The analysis also includes the resulting development and land subsidies required from the City of Long Beach to motivate a developer to implement the development prototypes.

All of the development subsidies presented are estimates and are for purposes of comparing development costs between sites and alternatives. Actual development costs and land acquisition costs will differ from location to location and will be based on the magnitude of proposed projects. Revenue, cost, and land acquisition assumptions were based on the following:

Revenue Inputs

Revenue assumptions (i.e., sale price, rental rates) were based on current pricing information for existing developments, obtained through interviews with developers and property managers.

Cost Inputs

Cost inputs were based on discussions with developers and consultant assumptions. To avoid understating costs, a 'place holder' was used where site-specific information was not available (i.e., site costs).

Acquisition Cost of Land

Based on discussions with the City of Long Beach, a land acquisition cost of \$25 per square foot of land is assumed for all sites. The City acknowledges that sites located along major corridors, particularly sites for the Village Center concepts, may have higher land acquisition costs, starting at \$25 per square foot, and even approaching up to \$40 to \$50 per square foot.



Village Center Concepts

The table on this page summarizes the subsidies required for Alternative (Phase) A and three concepts for Alternative (Phase) B of the Village Center. These totals are less the cost of implementing a building rehabilitation program for several existing commercial buildings on two sites comprising a total of approximately 2.3 acres.

Alternative A is a less intensive development concept, consisting of single-story retail, surface parking, and a rehabilitation program. In terms of development costs and required subsidy, each of the retail structures proposed would require approximately \$623,000 in subsidy (for 22,400 square feet of commercial development on a half acre lot with 36 at grade parking spaces). Parking lots would require approximately \$516,000 in subsidy (for 40 spaces on one third of an acre). Total development subsidy for this Alternative is approximately \$2.2 million. This cost does not include streetscape or other improvements detailed in the North Long Beach Public Works Master Plan.

Alternative B utilizes a higher density development as well as a public/civic use, such as a library, as catalysts within the area, in addition to the retail and surface parking components. Option A and B explore the use of a higher density, mixed-use development (48 rental units on two floors over 35,000 square feet of groundfloor retail), with different parking solutions. Option A assumes a subterranean parking treatment, while Option B includes surface parking as well as the acquisition of about half an acre to develop additional surface parking spaces to meet the mixed-use project's parking requirements. Option C eliminates the residential use and consists only of a single-story, 35,000-square foot retail building. Total subsidy requirements for all three concepts under Alternative B do not include the development of the civic/public use (potential library site).

The significant retail-only structure proposed (under Option C) would require a development subsidy of approximately \$2.5 million (for 35,000 square feet of commercial development on 2.3 acres with 51 at grade parking spaces). Total development subsidy (the primary retail structure plus other recommendations) for this Phase is approximately \$3.5 million. This cost does not include the development of the public facility (library), or streetscape and other improvements detailed in the North Long Beach Public Works Master Plan.

The development of a mixed-use building (as opposed to a retail-only development) would require a development subsidy of approximately \$5 million for 35,000 square feet of commercial development, 57,600 square feet /30-40 residential units on 2.3 acres with 230 structured parking spaces.

Summary of Required Subsidies Village Center, Alternatives (Phases) A and B

| | ALTERNATIVE (PHASE) A | | ALTERNATIVE (PHASE) | В |
|------------------------|--------------------------|----------|---------------------|----------|
| | (' ' ' | Option A | Option B | Option C |
| Total Required Subsidy | \$2.2 MM | \$6.0 MM | \$5.8 MM | \$3.5 MM |



SUMMARY SPREADSHEETS

Village Center Concepts



SUMMARY I -- VILLAGE CENTER, ALTERNATIVES A AND B SUMMARY OF PRODUCT PROTOTYPES AND SUBSIDY REQUIREMENT NORTH LONG BEACH

APRIL 2001

ALTERNATIVE A

AREA I
PRODUCT SINGLE STORY RETAIL
AT GRADE PARKING

\$623,000 At Grade \$560,000 22,400 \$63,000 0000'6 36 **Total Required Subsidy** Development Subsidy Total Parking Spaces Site Acquisition Required Subsidy Parking Type Total Retail SF Total Units Land Area Du/Acre Acres

ALTERNATIVE B

Total Required Subsidy/SF Land

\$28

SINGLE STORY RETAIL AT GRADE PARKING OPTION 3 AREA I PARKING LOT SURFACE AREA 2 **OPTION 2** MIXED-USE MF RENTAL AT GRADE PARKING SUBTERRANEAN PARKING MIXED-USE MF RENTAL OPTION AREA I PRODUCT

| 0.42 | 18,36 | 1 | 1 | 1 | 51 | At Gra | | \$459,0 | \$187,000 | \$646,0 | \$32 |
|-------|--------|---------|-------------|-----------------|----------------------|--------------|------------------|------------------|---------------------|-------------------------------|--------------------------------|
| 2.29 | 99,560 | 21 | 48 | 35,000 | 179 | At Grade | | \$2,489,000 | \$1,633,000 | \$4,122,000 | \$41 |
| 2.29 | 095'66 | 21 | 48 | 35,000 | 230 | Subterranean | | \$2,489,000 | \$2,526,000 | \$5,015,000 | \$50 |
| Acres | SF | Du/Acre | Total Units | Total Retail SF | Total Parking Spaces | Parking Type | Required Subsidy | Site Acquisition | Development Subsidy | Total Required Subsidy | Total Required Subsidy/SF Land |

SOURCE EIP Associates; Siegel Diamond Architecture: Blair Commercial; Berro Property Management. City of Long Beach. Building Department; Robert Charles Lesser & Co.



SUMMARY I -- VILLAGE CENTER, ALTERNATIVES A AND B
SUMMARY OF PRODUCT PROTOTYPES AND SUBSIDY REQUIREMENT
NORTH LONG BEACH

APRIL 2001

| SITE | AREA 2 | AREA 3 | | AREA 4 | AREA 5 | ARE |
|--------------------------------|---------------------------|------------------------|------------|---|---------------------------|-------|
| PRODUCT | REHABILITATION PROGRAM | SURFACE PARKING LOT | | SINGLE STORY RETAIL AT GRADE PARKING | REHABILITATION PROGRAM | SURI |
| Land Area | | | | | | |
| Acres | 1.27 | 0.38 | | 0.40 | 1.05 | 0 |
| SF | 55,300 | 16,500 | | 17,500 | 45,700 | 4 |
| Du/Acre | ı | 1 | | 1 | 1 | 3 |
| Total Units | ı | 1 | | ı | ı | è |
| Total Retail SF | 1 | it | | 7,100 | 1 | i i |
| Total Parking Spaces | 0 | 46 | | 28 | | 4 |
| Parking Type | ı | At Grade | | At Grade | : | At G |
| Required Subsidy | | | | | | |
| Site Acquisition | 1 | \$413,000 | | \$438,000 | | \$363 |
| Development Subsidy | ī | \$170,000 | | \$47,000 | Ī | \$153 |
| Total Required Subsidy | 1 | \$583,000 | | \$484,000 | 1 | \$115 |
| Total Required Subsidy/SF Land | ľ | \$35 | | \$28 | ï | 6 |
| ALTERNATIVE B | | | | | | |
| SITE | AREA 3 | AREA 4 | AREA 5 | AREA 6 | AREA 7 | |
| PRODUCT | REHABILITATION | SURFACE | PUBLIC USE | SINGLE STORY RETAIL | REHABILITATION | |

| SITE PRODUCT | AREA 3 REHABILITATION PROGRAM | AREA 4 SURFACE PARKING LOT | AREA 5 PUBLIC USE | AREA 6 SINGLE STORY RETAIL AT GRADE PARKING | AREA 7 REHABILITATION PROGRAM |
|--------------------------------|-------------------------------------|----------------------------------|----------------------|---|-------------------------------------|
| Land Area | | | | | |
| Acres | 1.27 | 0.38 | 1.38 | 0.40 | 1.05 |
| SF | 55,300 | 16,500 | 000'09 | 17,500 | 45,700 |
| Du/Acre | 1 | | 1 | ſ | ı |
| Total Units | 1 | : | 1 | ī | 1 |
| Total Retail SF | 1 | : | 1 | 7,100 | 1 |
| Total Parking Spaces | | 46 | 1 | 28 | ı |
| Parking Type | 1 | At Grade | I | At Grade | 1 |
| Required Subsidy | | | | | |
| Site Acquisition | I. | \$413,000 | | \$438,000 | 1 |
| Development Subsidy | 1 | \$170,000 | 1 | \$47,000 | 1 |
| Total Required Subsidy | ı | \$583,000 | | \$484,000 | 1 |
| Total Required Subsidy/SF Land | | \$35 | | \$28 | : |

SOURCE EIP Associates; Siegel Diamond Architecture; Blair Commercial; Berro Property Management, City of Long Beach, Building Department; Robert Charles Lesser & Co.



ALTERNATIVE A

Exhibit I-1 / Summary of Land Residual Values for Target Sites VILLAGE CENTER -- ALTERNATIVE A / March 2001

| | IA-I | IA-2 | IA-3 | IA-4 |
|-------------------------------|---------------------|-------------|---------------------|-------------|
| SITE | AREA I | AREA 3 | AREA 4 | AREA 6 |
| PRODUCT | SINGLE STORY RETAIL | SURFACE | SINGLE STORY RETAIL | SURFACE |
| PARKING | AT GRADE PARKING | PARKING LOT | AT GRADE PARKING | PARKING LOT |
| Land Area | | | | |
| Acres | 0.51 | 0.38 | 0.40 | 0.33 |
| SF | 22,400 | 16,500 | 17,500 | 14,500 |
| Du/Aare | ī | ţ | F | r |
| Total SF | 21,960 | 16,500 | 17,324 | 14,500 |
| Retail | | | | |
| Total SF | 000'6 | 1 | 7,100 | 1 |
| Monthly Rent/SF (NNN) | \$1.25 | f. | \$1.25 | ť |
| Operating Expenses/SF | \$0.25 | 1 | \$0.25 | : |
| Hard Costs/SF | \$75 | L | \$75 | : |
| Hard Costs/SF (Union) 1/ | 06\$ | 1 | 06\$ | 1 |
| Total Hard Costs (Union) 1/ | \$810,000 | I | \$639,000 | 1 |
| Parking | | | | |
| Parking Space/Bedroom 2/ | I | 1 | 1 | 1 |
| Parking Space/1,000 SF Retail | 4 | 1 | 4 | 1 |
| Total Parking Spaces | 36 | 46 | 28 | 40 |
| Total Parking SF 2/ | 12,960 | 16,500 | 10,224 | 14,500 |
| Parking Type | At Grade | At Grade | At Grade | At Grade |
| Total Parking Spaces | 36 | 46 | 28 | 40 |
| Hard Costs/SF | \$6 | \$6 | 9\$ | \$6 |
| Hard Costs/SF (Union) 1/ | 25 | \$7 | \$7 | \$7 |
| Hard Costs/Space (Union) 1/ | \$2,592 | \$2,592 | \$2,592 | \$2,592 |
| Parking Type | 1 | 1 | ij | : |
| Total Parking Spaces | Î | 1 | ı | |
| Hard Costs/SF | 1 | 1 | 1 | |
| Hard Costs/SF (Union) 1/ | ī | Į. | T) | : |
| Hard Costs/Space (Union) 1/ | 7 | 3 | 3 | |
| l otal Hard Costs (Union) 1/ | \$93,312 | \$118,800 | \$/3,613 | \$104,400 |
| Improved Land Value | -\$63,067 | -\$170,437 | -\$48,094 | -\$152,978 |
| Per Acre | -\$122,644 | -\$449,953 | -\$119,713 | -\$459,568 |
| Per Unit | 1 | 1 | • | |
| Per SF | -\$3 | -\$10 | -\$3 | 11\$ |
| Required Subsidy | | | | |
| Site Acquisition | \$560,000 | \$412,500 | \$437,500 | \$362,500 |
| Development Subsidy | \$63,067 | \$170,437 | \$48,094 | \$152,978 |
| Total Required Subsidy | \$623,067 | \$582,937 | \$485,594 | \$515,478 |
| | | | | |

If Union costs assume 20% mark-up of direct construction costs.

^{2/} Assumes 360 SF per parking space.

SOURCE Siegel Diamond Architecture; Blair Commercial; Berro Property Management; City of Long Beach, Building Department; Robert Charles Lesser & Co.

Exhibit II-1A-1 / LAND RESIDUAL ANALYSIS

AREA I

AT GRADE PARKING SINGLE STORY RETAIL

| | | TOTAL | RETAIL | _ | | PARKING | |
|-----------------------------|------------------------------------|-------------|-------------|-----------|----------|-----------|--------|
| | ASSUMPTION | PROJECT | TOTAL | PER SF | TOTAL | PER SPACE | PER SF |
| Total Buildable Acres | | 0.51 | | | | | |
| Land Area in SF | | 22,400 | | | | | |
| F.A.R. | | | | | | | |
| Total SF (Net) | | 21,960 | 9,000 | | 12,960 | 36 | |
| REVENUES | | | | | | | |
| Average Monthly Rent | | \$11,250 | \$11,250 | \$1.25 | | | |
| Annual Scheduled Rent | | \$135,000 | \$135,000 | \$15.00 | | | |
| Vacancy Allowance | 5.0% | -\$6,750 | -\$6,750 | | | | |
| Total Rent Collected | | \$128,250 | \$128,250 | | | | |
| Other Income / Parking fees | 0\$ | \$0 | | | | | |
| Effective Gross Income | | \$128,250 | \$128,250 | | | | |
| Operating Expenses 1/ | | \$2,250 | \$2,250 | \$0.25/SF | | | |
| NET OPERATING INCOME (NOI) | | \$126,000 | \$126,000 | | | | |
| CAPITALIZATION RATE | 9.50% | | | | | | |
| CAPITALIZED VALUE | | \$1,326,316 | \$1,326,316 | | | | |
| HARD COSTS | | | | | | | |
| Construction Costs | | \$903,312 | \$810,000 | \$90/SF | \$93,312 | | \$7/SF |
| Sitework | 5% % of Hard Costs | \$50,000 | | | | | |
| Landscaping | 1% % of Total Costs | \$14,000 | | | | | |
| TOTAL HARD COSTS | 69.6% % of Total Costs | \$967,312 | | | | | |
| SOFT COSTS | | | | | | | |
| Permits and Fees 2/ | 5.0% % of Total Costs | \$69,624 | | | | | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$58,000 | | | | | |
| Marketing | 1.5% % of Capitalized Value | \$19,900 | | | | | |
| Cost of Sale | 3.0% % of Capitalized Value | \$39,789 | | | | | |
| General Administrative | 3.0% % of Capitalized Value | \$39,800 | | | | | |
| Financing Costs | 1.5% % of 70% of Capitalized Value | \$13,926 | | | | | |
| Builder Profit | 10.0% % of Capitalized Value | \$132,632 | | | | | |
| Contingency | 5.0% % of Hard Costs | \$48,400 | | | | | |
| TOTAL SOFT COSTS | 30.4% % of Total Costs | \$422,071 | | | | | |
| TOTAL COSTS | | \$1,389,383 | | | | | |
| Improved Land Value | | -\$63,067 | | | | | |
| Per Acre | | -\$122,644 | | | | | |
| Per Land SF | | -\$2.82 | | | | | |
| | | | | | | | |

Includes Operations, Taxes, Insurance, and Replacement Reserves.
 Includes School, Sewer, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

SOURCE. Siegel Diamond Architecture; Blair Commercial, Berro Property Management, City of Long Beach, Building Department, Robert Charles Lesser & Co.

Exhibit II-1A-2 / LAND RESIDUAL ANALYSIS

SURFACE

AREA 3

PARKING LOT

| Total Buildable Acres Land Area in SF Total SF (Net) | | | 200 | | |
|--|------------------------------|------------|-----------|-------------|--------|
| Total Buildable Acres Land Area in SF Toral SF (Net) | ASSUMPTION | PROJECT | TOTAL | PER SPACE P | PER SF |
| Land Area in SF Total SF (Net) | | 0.38 | | | |
| Total SF (Net) | | 16,500 | | | |
| () | | 16,500 | 16,500 | 46 | |
| REVENUES | | | | | |
| Average Monthly Rent | | 0\$ | | | |
| Annual Scheduled Rent | | 0\$ | | | |
| Vacancy Allowance | 0.0% | 0\$ | | | |
| Total Rent Collected | | 0\$ | | | |
| Other Income / Parking fees | 20 | 0\$ | | | |
| Effective Gross Income | | 0\$ | | | |
| Operating Expenses 1/ | | 0\$ | | | |
| NET OPERATING INCOME (NOI) | | 0\$ | | | |
| CAPITALIZATION RATE CAPITALIZED VALUE | %05'% | O SA | | | |
| HARD COSTS | | | | | |
| Construction Costs | | \$118,800 | \$118,800 | | \$7/SF |
| Sitework | 5% % of Hard Costs | \$6,300 | | | |
| Landscaping | 1% % of Total Costs | \$1,700 | | | |
| TOTAL HARD COSTS | 74.4% % of Total Costs | \$126,800 | | | |
| SOFT COSTS | | | | | |
| Permits and Fees 2/ | 2.9% % of Total Costs | \$4,964 | | | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$7,600 | | | |
| Marketing | 0.0% % of Total Costs | 0\$ | | | |
| Cost of Sale | 3.0% % of Total Costs | \$4,350 | | | |
| General Administrative | 3.0% % of Total Costs | \$4,400 | | | |
| Financing Costs | 1.5% % of 70% of Total Costs | \$1,523 | | | |
| Builder Profit | 10.0% % of Total Costs | \$14,500 | | | |
| Contingency | 5.0% % of Hard Costs | \$6,300 | | | |
| TOTAL SOFT COSTS | 25.6% % of Total Costs | \$43.63Z | | | |
| TOTAL COSTS | | \$170,437 | | | |
| Improved Land Value | | -\$170,437 | | | |
| Per Acre | | -\$449,953 | | | |
| Per Land SF | | -\$10.33 | | | |

Includes Operations, Taxes, Insurance, and Replacement Reserves.
 Includes School, Sewer, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

SOURCE. Stegel Diamond Architecture; Blair Commercial, Berro Property Management City of Long Beach, Building Department Robert Charles Lesser & Co.

Exhibit II-IA-3 / LAND RESIDUAL ANALYSIS

SINGLE STORY RETAIL

AREA 4

AT GRADE PARKING

| | | TOTAL | RETAIL | _ | | PARKING | |
|-----------------------------|------------------------------------|-------------|-------------|-----------|----------|-----------|--------|
| | ASSUMPTION | PROJECT | TOTAL | PER SF | TOTAL | PER SPACE | PER SF |
| Total Buildable Acres | | 0.40 | | | | | |
| Land Area in SF | | 17,500 | | | | | |
| F.A.R. | | | | | | | |
| Total SF (Net) | | 17,324 | 7,100 | | 10,224 | 28 | |
| REVENUES | | | | | | | |
| Average Monthly Rent | | \$8,875 | \$8,875 | \$1.25 | | | |
| Annual Scheduled Rent | | \$106,500 | \$106,500 | \$15.00 | | | |
| Vacancy Allowance | 5.0% | -\$5,325 | -\$5,325 | | | | |
| Total Rent Collected | | \$101,175 | \$101,175 | | | | |
| Other Income / Parking fees | \$0 | \$0 | | | | | |
| Effective Gross Income | | \$101,175 | \$101,175 | | | | |
| Operating Expenses 1/ | | \$1,775 | \$1,775 | \$0.25/SF | | | |
| NET OPERATING INCOME (NOI) | | \$99,400 | \$99,400 | | | | |
| CAPITALIZATION RATE | 9.50% | | | | | | |
| CAPITALIZED VALUE | | \$1,046,316 | \$1,046,316 | | | | |
| HARD COSTS | | | | | | | |
| Construction Costs | | \$712,613 | \$639,000 | \$90/SF | \$73,613 | | \$7/SF |
| Sitework | 5% % of Hard Costs | \$38,000 | | | | | |
| Landscaping | 1% % of Total Costs | \$11,000 | | | | | |
| TOTAL HARD COSTS | 69.6% % of Total Costs | \$761,613 | | | | | |
| SOFT COSTS | | | | | | | |
| Permits and Fees 2/ | 5.0% % of Total Costs | \$54,890 | | | | | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$45,700 | | | | | |
| Marketing | 1.5% % of Capitalized Value | \$15,700 | | | | | |
| Cost of Sale | 3.0% % of Capitalized Value | \$31,389 | | | | | |
| General Administrative | 3.0% % of Capitalized Value | \$31,400 | | | | | |
| Financing Costs | 1.5% % of 70% of Capitalized Value | \$10,986 | | | | | |
| Builder Profit | 10.0% % of Capitalized Value | \$104,632 | | | | | |
| Contingency | 5.0% % of Hard Costs | \$38,100 | | | | | |
| TOTAL SOFT COSTS | 30.4% % of Total Costs | \$332,797 | | | | | |
| TOTALCOSTS | | \$1,094,410 | | | | | |
| Improved Land Value | | -\$48,094 | | | | | |
| Per Acre | | -\$119,713 | | | | | |
| Per Land SF | | -\$2.75 | | | | | |

Includes Operations, Taxes, Insurance, and Replacement Reserves.
 Includes School, Sewer, Transportation, Permit Plan Check, Environmental, and Public Art Requirement Fees.

SOURCE: Siegel Diamond Architecture; Blair Commercial; Berro Property Management City of Long Beach, Building Department, Robert Charles Lesser & Co.

Appendix 1 Land Residual and Subsidy Analysis

Exhibit II-1A-4 | LAND RESIDUAL ANALYSIS

SURFACE

AREA 6

PARKING LOT

| | | TOTAL | PARKING |
|-----------------------------|------------------------------|------------|----------------------|
| | ASSUMPTION | PROJECT | TOTAL PERSPACE PERSF |
| Total Buildable Acres | | 0.33 | |
| Land Area in SF | | 14,500 | |
| Total SF (Net) | | 14,500 | 14,500 40 |
| REVENUES | | | |
| Average Monthly Rent | | 0\$ | |
| Annual Scheduled Rent | | 0\$ | |
| Vacancy Allowance | %0.0 | 0\$ | |
| Total Rent Collected | | 0\$ | |
| Other Income / Parking fees | 0\$ | 0\$ | |
| Effective Gross Income | | 0\$ | |
| Operating Expenses 1/ | | 0\$ | |
| NET OPERATING INCOME (NOI) | | 0\$ | |
| CAPITALIZATION RATE | 9.50% | | |
| CAPIT AUZED VALUE | | <u>03</u> | |
| HARD COSTS | | | |
| Construction Costs | | \$104,400 | \$104,400 \$7/SF |
| Sitework | 5% % of Hard Costs | \$5,550 | |
| Landscaping | 1% % of Total Costs | \$1,500 | |
| TOTAL HARD COSTS | 72.9% % of Total Costs | \$111,450 | |
| SOFT COSTS | | | |
| Permits and Fees 2/ | 2.9% % of Total Costs | \$4,456 | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$6,700 | |
| Marketing | 0.0% % of Total Costs | 0\$ | |
| Cost of Sale | 3.0% % of Total Costs | \$4,350 | |
| General Administrative | 3.0% % of Total Costs | \$4,400 | |
| Financing Costs | 1.5% % of 70% of Total Costs | \$1,523 | |
| Builder Profit | 10.0% % of Total Costs | \$14,500 | |
| Contingency | 5.0% % of Hard Costs | \$5,600 | |
| TOTAL SOFT COSTS | 27.1% % of Total Costs | \$41,528 | |
| TOTAL COSTS | | \$152,978 | |
| Improved Land Value | | -\$152,978 | |
| Per Acre | | -\$459,568 | |
| Per Land SF | | -\$10.55 | |

^{1/} Includes Operations, Taxes, Insurance, and Replacement Reserves.

^{2/} Includes School, Sewer, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

SOURCE. Siegel Diamond Architecture; Blair Commercial, Berro Property Management, City of Long Beach, Building Department, Robert, Charles Lesser & Co.

Exhibit I-2 / Summary Of Land Residual Values For Target Sites VILLAGE CENTER -- ALTERNATIVE B / March 2001

| 1 | OFTIONAL | | TBI | 18-2 | 18-3 | 184 | 1B-5 | 1B-6 |
|--|--|--------------------------------|---|---------------------------------------|-----------|--|------------------------|--------------------------------------|
| CCC. Comm. Spillands AMEN 1 AMEN 2 | CUCTO AMENTAL | | INOILIO | | | OPTION 3 | | |
| OCC COUNTY NATION DELICATION AND PROGRAMA. AND PROGRAM. AND PROGR | OCCIT PARED LAGE, MENTAL PARED LAGE, MENTAL </th <th>SITE</th> <th>AREA I</th> <th>AREA I</th> <th>AREA 2</th> <th>AREA I</th> <th>AREA 4</th> <th>AREA 6</th> | SITE | AREA I | AREA I | AREA 2 | AREA I | AREA 4 | AREA 6 |
| 1,10,000 | 1,10,10,10,10,10,10,10,10,10,10,10,10,10 | PARAING | MIXED USE, MF RENTAL SUBTERRANEAN PARKING | MIXED-USE, MF RENTAL AT GRADE PARKING | SURFACE | MIXED-USE, MF RENTAL AT GRADE PARKING | SURFACE PARKING LOT | SINGLE STORY RETAIL AT GRADE PARKING |
| 4. A. D. March Andread Control (Alean) I. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. | 4 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1) | Land Area | | | | | | |
| 9.1. All Problems of Problems o | et 13.40 73.40 13.40 73.40 13.40 14.50 14 | Acres | 2.29 | 2.29 | 0.42 | 229 | 0.38 | 0.40 |
| of the control (bind) I. | Total Total <th< td=""><td>SF</td><td>095'66</td><td>095'66</td><td>18,360</td><td>99,860</td><td>16,500</td><td>17,500</td></th<> | SF | 095'66 | 095'66 | 18,360 | 99,860 | 16,500 | 17,500 |
| 15.400 15.400 15.400 15.400 15.400 15.400 15.500< | 15.40 15.40 15.40 15.40 15.40 15.40 15.40 15.50 <th< td=""><td>Du/Acre</td><td>21</td><td>21</td><td>ı</td><td>j</td><td></td><td></td></th<> | Du/Acre | 21 | 21 | ı | j | | |
| Oracle (a) (b) (b) (b) (b) (b) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c | 1,100 1,10 | Total SF | 175,400 | 175,400 | 18,360 | 53,360 | 16,500 | 17,180 |
| 140 | 1, 20, 20, 20, 20, 20, 20, 20, 20, 20, 20 | Residential | | | | | | |
| Octation (binot) I. 1200 1 | 1,200 1,20 | Total Units | 82 | 84 | , | : | : | : |
| | 110 | Average Unit Size (SF) | 1,200 | 1,200 | | | : | : |
| | 1,120 1,12 | Monthly Rent/SF | \$1.10 | \$1.10 | | | : | : |
| Country (Lines) I/ I State \$75 </td <td>County (Links) I/ I \$15 3.5 \$15 </td> <td>Monthly Rent/Unit</td> <td>\$1,320</td> <td>\$1,320</td> <td>t</td> <td></td> <td>ı</td> <td>ì</td> | County (Links) I/ I \$15 3.5 \$15 | Monthly Rent/Unit | \$1,320 | \$1,320 | t | | ı | ì |
| Castary (Libron) I (1) \$50 \$100 | Countrol (Linkon) I (1) \$50.00 \$1820 Countrol (Linkon) I (1) \$1.00 \$1.00 Hed Care (Linkon) I (1) \$1.00 \$1.00 \$1.00 \$1.00 < | Hard Costs/SF | \$75 | \$75 | | í | : | |
| Controller(Lines) 1 510800 510800 | Ceatroller(Linen) 1 55 80000 51 82000 | Hard Costs/SF (Union) 1/ | 06\$ | \$90 | | | • | |
| St. Bolton St. | St. | Hard Costs/Unit (Union) 1/ | \$108,000 | \$108,000 | ı | E | | |
| 15 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1) | 15.000 35.2000 <th< td=""><td>Total Hard Costs (Union) 1/</td><td>\$5,184,000</td><td>\$5,184,000</td><td>ŧ</td><td>ı</td><td>1</td><td></td></th<> | Total Hard Costs (Union) 1/ | \$5,184,000 | \$5,184,000 | ŧ | ı | 1 | |
| 158 (1) 1500 | (4) (4) (4) (4) (4) (4) (4) (4) (4) (4) | Retail | | | | | | |
| (A) | 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, | Total SF | 35.000 | 35.000 | 1 | 35,000 | : | 7.100 |
| (2) 40.23 91.25 9 | (2) \$12.5 \$ | Monthly Rent'SF (NNN) | \$1.25 | \$1.25 | ı | \$1.25 | | \$1.25 |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, | 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, | Operating Expenses/SF | \$0.25 | \$0.25 | • | \$0.25 | ٠ | \$0.25 |
| 1, 1, 1, 1, 1, 1, 1, 1, | 1, 1, 1, 1, 1, 1, 1, 1, | Hand Costs/SF | \$75 | \$75 | • | \$75 | : | \$75 |
| 1, 4, 4, 1, 1, 1, 1, 1, | 1, 1, 1, 1, 1, 1, 1, 1, | Hard Costs/SF (Union) 1/ | 06\$ | \$90 | 1 | 06\$ | • | 06\$ |
| 1,25 | 25 | Total Hard Costs (Union) 1/ | \$3,150,000 | \$3,150,000 | 1 | \$3,150,000 | • | \$639,000 |
| 1.55 | 1.25 | Parking | | | | | | |
| SF Recall 4 | 15 15 15 15 15 15 15 15 | Parking Space/Bedroom 2/ | 1.25 | 1.25 | ì | | 4 | , |
| st 230 51 51 46 sts 220 230 51 51 46 sts 4c Grade Ac Grade <t< td=""><td>st 230 230 51 51 46 stsoon 82.800 18.860 18.360 16.500 steet At Grade At G</td><td>Parking Space/1,000 SF Retail</td><td>4</td><td>7</td><td>1</td><td>1.5</td><td>:</td><td>7</td></t<> | st 230 230 51 51 46 stsoon 82.800 18.860 18.360 16.500 steet At Grade At G | Parking Space/1,000 SF Retail | 4 | 7 | 1 | 1.5 | : | 7 |
| R. S. | 18360 183600 183600 183600 183600 183600 183600 183600 183600 183600 183600 183600 183600 | Total Parking Spaces | 230 | 230 | 15 | 18 | 46 | 28 |
| At Gnade At | At Grade At | Total Parking SF 3/ | 82,800 | 82,800 | 18,360 | 18,360 | 16,500 | 10,080 |
| 179 179 51 51 51 46 54 54 54 54 54 54 54 | 179 179 51 51 46 | Parking Type | At Grade | At Grade | At Grade | At Grade | Ar Grade | At Grade |
| State | State Stat | Total Parking Spaces | 179 | 179 | 51 | 15 | 46 | 28 |
| State Stat | Lincon L | Hard Costs/SF | 9\$ | 9\$ | * | 9\$ | 9\$ | * |
| ce (Union) I/ Subservancean \$1.592 \$2.592 <td>ce (Union) I/ Subtearmenn \$2.592</td> <td>Hard Costs/SF (Union) 1/</td> <td>\$7</td> <td>\$7</td> <td>25</td> <td>\$7</td> <td>\$7</td> <td>25</td> | ce (Union) I/ Subtearmenn \$2.592 | Hard Costs/SF (Union) 1/ | \$7 | \$7 | 25 | \$7 | \$7 | 25 |
| Substitution Subs | Subtention Sub | Hard Costs/Space (Union) 1/ | \$2,592 | \$2,592 | \$2.592 | \$2,592 | \$2,592 | \$2,592 |
| State Stat | Silit Sili | Parking Type | Subterranean | i. | : | : | : | : |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, | 1,12,120 1,13,120 1,13,120 1,13,120 1,13,120 1,13,135 1,13,132 | Total Parking Spaces | 15 | * | r | ı | | f |
| Chilon I \$12,120 | Chincip V \$4.2 | Hard Costs/SF | \$35 | i | ï | : | : | ī |
| 1,120 1,12 | 1,120 1,12 | Hard Costs/SF (Union) 1/ | \$42 | : | 3 | 1 | 1 | 3 |
| -\$1,532,966 -\$1,632,955 -\$1,86,919 \$44,881 -\$1,70,437 -\$1,05,182 - | -\$1.52,966 -\$1,62,195 \$44,881 \$170,437 \$19,637 \$44,881 \$170,437 \$19,637 \$44,881 \$170,437 \$19,637 \$44,933 \$170,437 \$19,637 \$19,637 \$19,637 \$19,637 \$19,637 \$10 | Hard Costs/Space (Union) 1/ | \$15,120 | \$463.968 | \$137.192 | \$132.192 | \$118,800 | \$/25/6 |
| -\$1.105.122 -\$1.1459 +\$1.474 \$19.637 -\$44.953 -\$41.105.122 -\$1.1459 -\$1.145 | 45 LL 05, 122. -\$7 LH 459. -\$H 3.774. \$19,637. -\$4 L953. -\$1.52. -\$1.64.59 -\$1.62.25 -\$1.64.59 -\$1.67.59 -\$1.67.59 -\$2.52. -\$2.63.59 -\$1.62.25 -\$1.62.25 -\$1.62.25 -\$1.62.25 -\$1.62.25 -\$2.60.49 -\$2.69.000 \$1.62.25 \$1.62.25 \$1.62.25 \$1.04.37 -\$2.60.49 -\$2.69.000 \$4.12.19.55 \$4.64.59 \$2.489.000 \$5.82.93 -\$2.60.49 -\$2.69.25 \$4.12.19.55 \$4.64.59 \$2.489.000 \$5.82.93 -\$2.60.49 -\$2.60.49 -\$2.69.69 \$2.489.000 \$5.82.93 \$5.82.93 -\$2.60.49 -\$2.60.49 -\$2.60.49 \$2.60.49 \$2.60.49 \$2.60.49 | suley bee becomen | 766 363 64 | 41 437 955 | 6187813 | 4. 6.0 6.0 6.0 7.0 8.0 8.0 8.0 8.0 8.0 8.0 8.0 8.0 8.0 8 | -4170437 | 167 3175 |
| #\$1,000 | -\$25 | 200 A 100 A 100 A | \$1 105 135 | 65/14/59 | 4443 474 | 753.0 | 250 OFFD | \$ 113.979 |
| -\$15 -\$16 -\$10 \$0.45 - | -\$15 -\$16 -\$10 \$0.45 - | Per Unit | -\$52.625 | -\$34,020 | | 1 | | |
| \$2.489.000 | \$2,489,000 \$2,489,000 \$45,000 \$2,489,000 \$41,2500 \$1,632,955 \$186,919 \$40,000 \$10,437 \$10,437 \$10,437 \$1,632,955 \$445,919 \$1,632,937 \$10,437 \$10 | Per St | -\$25 | 91\$- | ·\$10 | \$0.45 | 01\$- | 8. |
| 12,149,000 \$2,149,000 \$4,12,195 \$4 | \$2,489,000 \$2,489,000 \$41,500 \$41,500 \$41,250 | Recuired Subsidy | | | | | | |
| \$2.515.986 \$1,632,955 \$186,919 \$0 \$170,437 \$5.014,986 \$4,121,955 \$445,919 \$2,2489,000 \$532,937 \$50 \$41 \$35 \$35 \$35 | \$2,535,986 \$1,632,955 \$1,85,919 \$0 \$170,437 \$5,014,986 \$4,121,955 \$445,919 \$2,489,000 \$5,522,937 \$50 \$41 \$35 \$35 | She Acquisition | \$2 489 000 | \$2,489,000 | \$459 000 | \$2,489,000 | \$412.500 | \$437 500 |
| \$5.014,986 \$4,121,955 \$445,919 \$2,2489,000 \$592,937 \$50 \$41 \$35 \$35 \$35 | \$5,04,986 \$4,121,955 \$645,919 \$2,489,000 \$532,937 \$50 \$41 \$35 \$25 \$35 | Development Subsidy | \$2.525.986 | \$1.632.955 | \$186.919 | 9 | \$170.437 | \$45.790 |
| \$50 \$41 \$35 \$25 \$35 | \$30 \$41 \$35 \$23 \$35 | Total Required Subsidy | \$5,014,986 | \$4,121,955 | \$645,919 | \$2,489,000 | \$582,937 | \$483,290 |
| | | Total Required Subsidy/SF Land | \$50 | 3. | \$35 | \$25 | \$35 | \$28 |



Assumes even mix between one-bedroom and two-bedroom units. 2/ Residential parking ratio is 1.25 parking spaces per bedroom. 3/ Assumes 360 SF per parking space.

SOURCE: Siegel Diamond Architecture; Blair Commercial; Berro Property Management, City of Long Beach, Building Department. Robert Charles Lesser & Co.

Exhibit II-18-1 / LAND RESIDUAL ANALYSIS

MIXED-USE, MF RENTAL

AREA I

SUBTERRANEAN PARKING

| | | TOTAL | R | RESIDENTIAL | | RETAIL | _ | | PARKING | |
|-----------------------------|------------------------------------|--------------|-------------|-------------|---------|-------------|-----------|-------------|-----------|--------|
| 3 | ASSUMPTION | PROJECT | TOTAL | PER UNIT | PER SF | TOTAL | PER SF | TOTAL | PER SPACE | PER SF |
| Net Density | | 21 | | | | | | | | |
| Number of Units | | 48 | | | | | | | | |
| Total Buildable Acres | | 2.29 | | | | | | | | |
| Land Area in SF | | 095'66 | | | | | | | | |
| Total SF (Net) | | 175,400 | 27,600 | 1,200 | | 35,000 | | 82,800 | 230 | |
| REVENUES | | | | | | | | | | |
| Average Monthly Rent | | \$107,110 | \$63,360 | \$1,320 | \$1.10 | \$43,750 | \$1.25 | | | |
| Annual Scheduled Rent | | \$1,285,320 | \$760,320 | \$15,840 | | \$525,000 | \$15.00 | | | |
| Vacancy Allowance | 5.0% | -\$64,266 | -\$38,016 | -\$792 | | -\$26,250 | | | | |
| Total Rent Collected | | \$1,221,054 | \$722,304 | \$15,048 | | \$498,750 | | | | |
| Other Income / Parking fees | \$0 | 0\$ | | | | | | | | |
| Effective Gross Income | | \$1,221,054 | \$722,304 | \$15,048 | | \$498,750 | | | | |
| Operating Expenses 17 | 28.0% % of Scheduled Rent | \$221,640 | \$212,890 | \$4,435 | | \$8,750 | \$0.25/SF | | | |
| NET OPERATING INCOME (NOI) | | \$999,414 | \$509,414 | \$10,613 | | \$490,000 | | | | |
| CAPITALIZATION RATE | 8.50% | | | | | | | | | |
| CAPITALIZED VALUE | | \$11,757,816 | \$5,993,111 | \$124,856 | | \$5,764,706 | | | | |
| HARD COSTS | | | | | | | | | | |
| Construction Costs | | \$9,569,088 | \$5,184,000 | \$108,000 | \$90/SF | \$3,150,000 | \$90/SF | \$1,235,088 | 1722 | |
| Sitework | \$10,000 /unit | \$480,000 | | | | | | | | |
| Landscaping | 1.0% % of Total Costs | \$140,000 | | | | | | | | |
| TOTAL HARD COSTS | 71.3% % of Total Costs | \$10.189.088 | | | | | | | | |
| SOFT COSTS | | | | | | | | | | |
| Permits and Fees 2/ | 5.6% % of Total Costs | \$792,841 | | | | | | | | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$611,300 | | | | | | | | |
| Marketing | 1.5% % of Capitalized Value | \$176,400 | | | | | | | | |
| Cost of Sale | 3.0% % of Capitalized Value | \$352,734 | | | | | | | | |
| General Administrative | 3.0% % of Capitalized Value | \$352,700 | | | | | | | | |
| Financing Costs | 1.5% % of 70% of Capitalized Value | \$123,457 | | | | | | | | |
| Builder Profit | 10.0% % of Capitalized Value | \$1,175,782 | | | | | | | | |
| Contingency | 5.0% % of Hard Costs | \$509,500 | | | | | | | | |
| TOTAL SOFT COSTS | 28.7% % of Total Costs | \$4,094,714 | | | | | | | | |
| TOTAL COSTS | | \$14,283,802 | | | | | | | | |
| Improved Land Value | | -\$2,525,986 | | | | | | | | |
| Per Acre | | -\$1,105,182 | | | | | | | | |
| Per Unit | | -\$52,625 | | | | | | | | |
| Per Land SF | | -\$25.37 | | | | | | | | |
| | | | | | | | | | | |



Includes Operations, Taxes, Insurance, and Replacement Reserves.
 Includes School, Sewer, Parks, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

SOURCE Siegel Diamond Architecture; Blair Commercial; Berro Property Management; City of Long Beach, Building Department; Robert Charles Lesser & Co.

Appendix 1 Land Residual and Subsidy Analysis

Exhibit II-18-2 / LAND RESIDUAL ANALYSIS

MIXED-USE, MF RENTAL

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| Net Density | | | | | | | | | | 1 |
|-----------------------------|------------------------------------|--------------|-------------|-----------|---------|-------------|-----------|-----------|-----------|--------|
| Nos Deneity | ASSUMPTION | PROJECT | TOTAL | PER UNIT | PER SF | TOTAL | PER SF | TOTAL | PER SPACE | PER SF |
| Tel Delinit | | 21 | | | | | | | | |
| Number of Units | | 48 | | | | | | | | |
| Total Buildable Acres | | 2.29 | | | | | | | | |
| Land Area in SF | | 095'66 | | | | | | | | |
| Total SF (Net) | | 175,400 | 27,600 | 1,200 | | 35,000 | | 82,800 | 230 | |
| REVENUES | | | | | | | | | | |
| Average Monthly Rent | | \$107,110 | \$63,360 | \$1,320 | \$1.10 | \$43,750 | \$1.25 | | | |
| Annual Scheduled Rent | | \$1,285,320 | \$760,320 | ** | | \$525,000 | \$15.00 | | | |
| Vacancy Allowance | 5.0% | -\$64,266 | -\$38,016 | -\$792 | | -\$26,250 | | | | |
| Total Rent Collected | | \$1,221,054 | \$722,304 | \$15,048 | | \$498,750 | | | | |
| Other Income / Parking fees | \$0 | 0\$ | | | | | | | | |
| Effective Gross Income | | \$1,221,054 | \$722,304 | \$15,048 | | \$498,750 | | | | |
| Operating Expenses 17 | 28.0% % of Scheduled Rent | \$221,640 | \$212,890 | \$4,435 | | \$8,750 | \$0.25/SF | | | |
| NET OPERATING INCOME (NOI) | | \$999,414 | \$509,414 | \$10,613 | | \$490,000 | | | | |
| CAPITALIZATION RATE | 8.50% | | | | | | | | | |
| CAPITALIZED VALUE | | \$11,757,816 | \$5,993,111 | \$124,856 | | \$5,764,706 | | | | |
| HARD COSTS | | | | | | | | | | |
| Construction Costs | | \$8,797,968 | \$5,184,000 | \$108,000 | \$90/SF | \$3,150,000 | \$90/SF | \$463,968 | | |
| Sitework | \$10,000 /unit | \$480,000 | | | | | | | | |
| Landscaping | 1.0% % of Total Costs | \$130,000 | | | | | | | | |
| TOTAL HARD COSTS | 70.3% % of Total Costs | \$9.407,968 | | | | | | | | |
| SOFT COSTS | | | | | | | | | | |
| Permits and Fees 2/ | 5.7% % of Total Costs | \$766,830 | | | | | | | | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$564,500 | | | | | | | | |
| Marketing | 1.5% % of Capitalized Value | \$176,400 | | | | | | | | |
| Cost of Sale | 3.0% % of Capitalized Value | \$352,734 | | | | | | | | |
| General Administrative | 3.0% % of Capitalized Value | \$352,700 | | | | | | | | |
| Financing Costs | 1.5% % of 70% of Capitalized Value | \$123,457 | | | | | | | | |
| Builder Profit | 10.0% % of Capitalized Value | \$1,175,782 | | | | | | | | |
| Contingency | 5.0% % of Hard Costs | \$470,400 | | | | | | | | |
| TOTAL SOFT COSTS | 29.7% % of Total Costs | \$3,982,804 | | | | | | | | |
| TOTAL COSTS | | \$13,390,772 | | | | | | | | |
| Improved Land Value | | -\$1,632,955 | | | | | | | | |
| Per Acre | | -\$714,459 | | | | | | | | |
| Per Unit | | -\$34,020 | | | | | | | | |
| Per Land SF | | -\$16.40 | | | | | | | | |



AREA I

Includes Operations, Taxes, Insurance, and Replacement Reserves.
 Includes School, Sewer, Parks, Transportation, Permit, Ran Check, Environmental, and Public Art Requirement Fees.
 Includes School, Sewer, Parks, Transportation, Permit, Ran Check, Environmental, and Public Art Requirement Fees.
 SOURCE: Siegel Diamond Architecture; Blair Commercial; Berro Property Management, City of Long Beach, Building Department; Robert Charles Lesser & Co.

| Exhibit II-1B-3 / LAND RESIDUAL AI | NALYSIS |
|------------------------------------|---------|
| bit 11-18-3 / LAND I | AL A |
| bit 11-1 | RESIDO |
| bit 11-1 | LAND |
| Exhibit | |
| | Exhibit |

SURFACE

AREA 2

PARKING LOT

PER SPACE PER SF 2 PARKING 18,360 \$132,192 TOTAL 0.42 \$4,350 \$1,523 18,360 \$ 9 \$132,192 \$7,050 \$1,860 \$141,102 \$5,444 \$8,500 \$4,400 \$14,500 \$7,100 \$45,817 \$186,919 -\$10.18 -\$186,919 -\$443,474 PROJECT TOTAL 1.5% % of 70% of Total Costs ASSUMPTION 1% % of Total Costs 75.5% % of Total Costs 0.0% % of Total Costs 3.0% % of Total Costs 3.0% % of Total Costs 10.0% % of Total Costs 5% % of Hard Costs 2.9% % of Total Costs 6.0% % of Hard Costs 5.0% % of Hard Costs 24.5% % of Total Costs 9.50% %0.0 NET OPERATING INCOME (NOI) Other Income / Parking fees Architecture & Engineering CAPITALIZATION RATE TOTAL HARD COSTS Annual Scheduled Rent Effective Gross Income General Administrative TOTAL SOFT COSTS Average Monthly Rent Operating Expenses 1/ Total Rent Collected CAPITALIZED VALUE Permits and Fees 2/ Construction Costs Vacancy Allowance Total Buildable Acres Improved Land Value Financing Costs Land Area in SF TOTAL COSTS HARD COSTS Builder Profit Contingency Total SF (Net) Cost of Sale Landscaping SOFT COSTS Per Land SF Marketing REVENUES

^{1/} Includes Operations, Taxes, Insurance, and Replacement Reserves.

^{2/} Includes School, Sewer, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

SOURCE Siegel Diamond Architecture; Blair Commercial; Berro Property Management; City of Long Beach, Building Department; Robert Charles Lesser & Co.

Exhibit II-1B-4 / LAND RESIDUAL ANALYSIS

AREA I

AT GRADE PARKING MIXED-USE, MF RENTAL

| 2. | | TOTAL | RETAIL | 2 | | PARKING | |
|-----------------------------|------------------------------------|-------------|-------------|-----------|-----------|-----------|--------|
| | ASSUMPTION | PROJECT | TOTAL | PER SF | TOTAL | PER SPACE | PER SF |
| Total Buildable Acres | | 2.29 | | | | | |
| Land Area in SF | | 095'66 | | | | | |
| F.A.R. | | | | | | | |
| Total SF (Net) | | 53,360 | 35,000 | | 18,360 | 12 | |
| REVENUES | | | | | | | |
| Average Monthly Rent | | \$43,750 | \$43,750 | \$1.25 | | | |
| Annual Scheduled Rent | | \$525,000 | \$525,000 | \$15.00 | | | |
| Vacancy Allowance | 5.0% | -\$26,250 | -\$26,250 | | | | |
| Total Rent Collected | | \$498,750 | \$498,750 | | | | |
| Other Income / Parking fees | 0\$ | \$0 | | | | | |
| Effective Gross Income | | \$498,750 | \$498,750 | | | | |
| Operating Expenses 1/ | | \$8,750 | \$8,750 | \$0.25/SF | | | |
| NET OPERATING INCOME (NOI) | | \$490,000 | \$490,000 | | | | |
| CAPITALIZATION RATE | 9.50% | | | | | | |
| CAPITALIZED VALUE | | \$5.157,895 | \$5,157,895 | | | | |
| HARD COSTS | | | | | | | |
| Construction Costs | | \$3,282,192 | \$3,150,000 | \$90/SF | \$132,192 | 32 | \$7/SF |
| Sitework | 5% % of Hard Costs | \$175,000 | | | | | |
| Landscaping | 1% % of Total Costs | \$51,000 | | | | | |
| TOTAL HARD COSTS | 68.6% % of Total Costs | \$3,508,192 | | | | | |
| SOFT COSTS | | | | | | | |
| Permits and Fees 2/ | 5.1% % of Total Costs | \$262,137 | | | | | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$210,500 | | | | | |
| Marketing | 1.5% % of Capitalized Value | \$77,400 | | | | | |
| Cost of Sale | 3.0% % of Capitalized Value | \$154,737 | | | | | |
| General Administrative | 3.0% % of Capitalized Value | \$154,700 | | | | | |
| Financing Costs | 1.5% % of 70% of Capitalized Value | \$54,158 | | | | | |
| Builder Profit | 10.0% % of Capitalized Value | \$515,789 | | | | | |
| Contingency | 5.0% % of Hard Costs | \$175,400 | | | | | |
| TOTAL SOFT COSTS | 31.4% % of Total Costs | \$1,604,822 | | | | | |
| TOTAL COSTS | | \$5,113,014 | | | | | |
| Improved Land Value | | \$44,881 | | | | | |
| Per Acre | | \$19,637 | | | | | |
| Per Land SF | | \$0.45 | | | | | |
| | | | | | | | |

^{1/} Includes Operations, Taxes, Insurance, and Replacement Reserves.

^{2/} Includes School, Sewer, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.
SOURCE Siegel Diamond Architecture; Blair Commercial; Berro Property Management; City of Long Beach, Building Department; Robert Charles Lesser & Co.

Exhibit II-1B-5 / LAND RESIDUAL ANALYSIS

SURFACE

AREA 4

PARKING LOT

| | MOLEGINA | TOTAL | |
|-----------------------------|------------------------------|-------------|----------------------|
| | ASSUMPTION | PROJECT | IOIAL PERSPACE PERSP |
| Total Buildable Acres | | 0.38 | |
| Land Area in SF | | 16,500 | |
| F.A.R. | | | |
| Total SF (Net) | | 16,500 | 16,500 46 |
| REVENUES | | | |
| Average Monthly Rent | | 0\$ | |
| Annual Scheduled Rent | | 0\$ | |
| Vacancy Allowance | 0.0% | 0\$ | |
| Total Rent Collected | | 0\$ | |
| Other Income / Parking fees | 0\$ | 0\$ | |
| Effective Gross Income | | 0\$ | |
| Operating Expenses 1/ | | 0\$ | |
| NET OPERATING INCOME (NOI) | | 0\$ | |
| CAPITALIZATION RATE | %05'6 | | |
| CAPITALIZED VALUE | | ∂ \$ | |
| HARD COSTS | | | |
| Construction Costs | | \$118,800 | \$118,800 |
| Sitework | 5% % of Hard Costs | \$6,300 | |
| Landscaping | 1% % of Total Costs | \$1,700 | |
| TOTAL HARD COSTS | 74.4% % of Total Costs | \$126,800 | |
| SOFT COSTS | | | |
| Permits and Fees 2/ | 2.9% % of Total Costs | \$4,964 | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$7,600 | |
| Marketing | 0.0% % of Total Costs | 0\$ | |
| Cost of Sale | 3.0% % of Total Costs | \$4,350 | |
| General Administrative | 3.0% % of Total Costs | \$4,400 | |
| Financing Costs | 1.5% % of 70% of Total Costs | \$1,523 | |
| Builder Profit | 10.0% % of Total Costs | \$14,500 | |
| Contingency | 5.0% % of Hard Costs | \$6,300 | |
| TOTAL SOFT COSTS | 25.6% % of Total Costs | \$43,637 | |
| TOTAL COSTS | | \$170,437 | |
| Improved Land Value | | -\$170,437 | |
| Per Acre | | -\$449,953 | |
| Per Land SF | | -\$10.33 | |

^{1/} Includes Operations, Taxes, Insurance, and Replacement Reserves.

^{2/} Includes School, Sewer, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

SOURCE. Siegel Diamond Architecture; Blair Commercial; Berro Property Management, City of Long Beach, Building Department, Robert Charles Lesser & Co.

ANALYSIS

| LAND RESIDUAL ANALYSIS | SINGLE STORY RETAIL |
|------------------------|---------------------|
| Exhibit II-1 B-6 / | AREA 6 |

AT GRADE PARKING

| | | TOTAL | RETAIL | il. | | PARKING | |
|-----------------------------|------------------------------------|-------------|-------------|-----------|----------|-----------|--------|
| | ASSUMPTION | PROJECT | TOTAL | PER SF | TOTAL | PER SPACE | PER SF |
| Total Buildable Acres | | 0.40 | | | | | |
| Land Area in SF | | 17,500 | | | | | |
| FAR | | | | | | | |
| Total SF (Net) | | 17,180 | 7,100 | | 10,080 | 28 | |
| REVENUES | | | | | | | |
| Average Monthly Rent | | \$8,875 | \$8,875 | \$1.25 | | | |
| Annual Scheduled Rent | | \$106,500 | \$106,500 | \$15.00 | | | |
| Vacancy Allowance | 5.0% | -\$5,325 | -\$5,325 | | | | |
| Total Rent Collected | | \$101,175 | \$101,175 | | | | |
| Other Income / Parking fees | 0\$ | \$0 | | | | | |
| Effective Gross Income | | \$101,175 | \$101,175 | | | | |
| Operating Expenses 1/ | | \$1,775 | \$1,775 | \$0.25/SF | | | |
| NET OPERATING INCOME (NOI) | | \$99,400 | \$99,400 | | | | |
| CAPITALIZATION RATE | 9.50% | | | | | | |
| CAPITALIZED VALUE | | \$1.046,316 | \$1,046,316 | | | | |
| HARD COSTS | | | | | | | |
| Construction Costs | | \$711,576 | \$639,000 | \$90/SF | \$72,576 | | \$7/SF |
| Sitework | 5% % of Hard Costs | \$38,000 | | | | | |
| Landscaping | 1% % of Total Costs | \$10,000 | | | | | |
| TOTAL HARD COSTS | 69.6% % of Total Costs | \$759,576 | | | | | |
| SOFT COSTS | | | | | | | |
| Permits and Fees 2/ | 5.0% % of Total Costs | \$54,823 | | | | | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$45,600 | | | | | |
| Marketing | 1.5% % of Capitalized Value | \$15,700 | | | | | |
| Cost of Sale | 3,0% % of Capitalized Value | \$31,389 | | | | | |
| General Administrative | 3.0% % of Capitalized Value | \$31,400 | | | | | |
| Financing Costs | 1.5% % of 70% of Capitalized Value | \$10,986 | | | | | |
| Builder Profit | 10.0% % of Capitalized Value | \$104,632 | | | | | |
| Contingency | 5.0% % of Hard Costs | \$38,000 | | | | | |
| TOTAL SOFT COSTS | 30.4% % of Total Costs | \$332,530 | | | | | |
| TOTAL COSTS | | \$1,092,106 | | | | | |
| Improved Land Value | | -\$45,790 | | | | | |
| Per Acre | | -\$113,978 | | | | | |
| | | | | | | | |

March 2001

AREA 6

Includes Operations, Taxes, Insurance, and Replacement Reserves.
 Includes School, Sewer, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.
 SOURCE: Siegel Diamond Architecture; Blair Commercial, Berro Property Management, City of Long Beach, Building Department; Robert Charles Lesser & Co.

Concepts for Housing on Commercial Corridors

Also analyzed was options for the introduction of various rental and for-sale residential prototypes along North Long Beach's existing commercial corridors and the determination of the required subsidies for each concept. The three concepts examined range in size from 0.38 acres to three-quarters of an acre.

The total required subsidies for all of the Corridor sites range from \$0.5 million to \$2.3 million, depending on the density and form of ownership. In general, higher density and rental products require larger subsidies.

The table below on this page summarizes the total required subsidies for each of the sites.

Atlantic Avenue between Harding and Del Amo

Development costs for recommended housing products in this area are as follows. Each assumes development of three quarters of an acre and assumes 20 dwelling units/acre for townhouses & duplexes and 20 dwelling units/acre for small apartment buildings. The development subsidy for townhouses/duplexes is approximately \$1.3 million for a for-sale product and \$1.5 million for a rental product. The development subsidy for small apartment buildings is approximately \$2 million for a for-sale product and \$2.3 million for a rental product.

Artesia Boulevard between Atlantic Avenue and Cherry Avenue

Development costs for this recommended housing product would be approximately \$480,000 for a one-third acre lot (approximately one block of development) developed with 9 units of a for-sale product.

Long Beach Boulevard north if I-710

Development costs for recommended housing product in this area would be approximately \$572,000 for a one half acre (one half block) lot developed with 7 units of a for-sale product.

Summary of Required Subsidies Housing on Commercial Corridors

| Site | LONG BEACH BLVD. (North of I-710) | ARTESIA BLVD. (Between Atlantic and Cherry) |
|------------------------|--------------------------------------|---|
| Total Required Subsidy | \$0.6 MM | \$0.5 MM |

| Site | Α٦ | TLANTIC AVE. (Betwe | en Harding and Del Amo | () |
|------------------------|--------------------|---------------------|------------------------|------------------|
| | For-Sale, 20 Du/Ac | Rental, 20 Du/Ac | For-Sale, 24 Du/Ac | Rental, 24 Du/Ac |
| Total Required Subsidy | \$1.3 MM | \$1.5 MM | \$2.0 MM | \$2.3 MM |



SUMMARY SPREADSHEETS

Housing on Corridors Concepts



SUMMARY 2 -- CORRIDOR
SUMMARY OF PRODUCT PROTOTYPES AND SUBSIDY REQUIREMENT
NORTH LONG BEACH
APRIL 2001

| SITE | LONG BEACH BLVD., NORTH OF 710 FREEWAY | ARTESIA BLVD., BETWEEN ATLANTIC & CHERRY |
|--------------------------------|---|--|
| PRODUCT | FOR-SALE SFD | FOR-SALE SFD |
| DENSITY | 14 DU/ACRE | 24 DU/ACRE |
| Land Area | | |
| Acres | 0.52 | 0.38 |
| SF | 22,500 | 16,500 |
| Du/Acre | 4 | 24 |
| Total Units | 7 | 6 |
| Total Retail SF | 1 | 1 |
| Total Parking Spaces | Included | Included |
| Parking Type | Included | Included |
| Required Subsidy | | |
| Site Acquisition | \$562,500 | \$412,500 |
| Development Subsidy | \$9,257 | \$69,560 |
| Total Required Subsidy | \$571,757 | \$482,060 |
| Total Required Subsidy/SF Land | \$25 | \$29 |

| SITE | | ATLANTIC AVENUE, BETWEEN HARDING & DEL AMO | EN HARDING & DEL AMO | |
|---|-------------------|--|----------------------|-------------------|
| PRODUCT | FOR-SALE TOWNHOME | RENTAL TOWNHOME | FOR-SALE 2-3 STORY | RENTAL 2-3 STORY |
| DENSITY | 20 DU/ | 20 DU/ACRE | 20 DU/ACRE | ACRE |
| A 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10 | | | | |
| Land Area | | | | |
| Acres | 0.75 | 0.75 | 0.75 | 2.29 |
| SF | 32,670 | 32,670 | 32,670 | 32,670 |
| Du/Acre | 20 | 20 | 24 | 24 |
| Total Units | 15 | 15 | 18 | 81 |
| Total Retail SF | 1 | 1 | I | 1 |
| Total Parking Spaces | 37 | 37 | 40 | 40 |
| Parking Type | At Grade | At Grade | Semi-Subterranean | Semi-Subterranean |
| | | | | |

SOURCE BP Associates; Siegel Diamond Architecture; Blair Commercial; Berro Property Management, City of Long Beach, Building Department; Robert Charles Lesser & Co.

\$816,750 \$1,475,731 \$2,292,481 \$70

\$816,750 \$1,094,635 **\$1,911,385** \$59

\$816,750 \$682,400 \$1,499,150

\$816,750 \$433,543 **\$1,250,293** \$38

Required Subsidy
Site Acquistion
Development Subsidy
Total Required SubsidySt Land

\$46



Exhibit 1-3 / Summary of Land Residual Values for Target Sites HOUSING ON CORRIDORS

| | 7 | ml |
|--------------------------------|--|--|
| SITE | LONG BEACH BLVD., NORTH OF 710 FREEWAY | ARTESIA BLVD., BETWEEN ATLANTIC & CHERRY |
| PRODUCT DENSITY | FOR-SALE SFD 14 DU/ACRE | FOR-SALE SFD 24 DU/ACRE |
| Ste Dimensions | 100 × 225 | 75 × 220 |
| Land Area (SF) | 22,500 | 16,500 |
| Land Area (Acres) | 0.52 | 0.38 |
| Du/Acre | 4 | 24 |
| Total SF | 10,150 | 13,050 |
| Residential | | |
| Total Units | 7 | 6 |
| Average Unit Size (SF) | 1,450 | 1,450 |
| Price or Monthly Rent/SF | \$125 | \$120 |
| Price or Monthly Rent | \$181,250 | \$174,000 |
| Hard Costs/SF | \$9\$ | \$65 |
| Hard Costs/SF (Union) | \$78 | \$78 |
| Hard Costs/Unit (Union) | \$113,100 | \$113,100 |
| Total Hard Costs (Union) | 001,1613 | \$1,017,900 |
| Parking | Included | Included |
| Parking Space/Bedroom 1/ | | |
| Total Parking SF 2/ | | |
| Total Parking Spaces | | |
| Parking Type | | |
| Hard Costs/SF | | |
| Hard Costs/SF (Union) | | |
| Hard Costs/Space (Union) | | |
| Total Parking Costs (Union) | | |
| Improved Land Value | -\$9,257 | -\$69,560 |
| Per Acre | -\$17,921 | -\$183,638 |
| Per Unit | -\$1,322 | -\$7,729 |
| Per SF | -\$0.41 | -\$4 |
| Required Subsidy | | |
| Site Acquisition | \$562,500 | \$412,500 |
| Development Subsidy | \$9,257 | \$69,560 |
| Total Required Subsidy | \$57,175\$ | \$482,060 |
| Total Required Subsidy/SF Land | 300 | 0 0 |

Residential parking ratio is 1.25 parking spaces per bedroom. Assumes even mix between one-bedroom and two-bedroom units.
 Assumes 360 SF per parking space.

SOURCE: Siegel Diamond Architecture; City of Long Beach; Robert Charles Lesser & Co.

March 2001

Exhibit 1-4 / Summary of Land Residual Values for Target Sites HOUSING ON CORRIDORS

| | 30 | | 32 22 | |
|---------|-------------------|--|-----------------------|------------------|
| | 4-A | 4-B | 4.C | 4-D |
| SITE | | ATLANTIC AVENUE, BETWEEN HARDING & DEL AMO | EEN HARDING & DEL AMO | |
| PRODUCT | FOR-SALE TOWNHOME | RENTAL TOWNHOME | FOR-SALE 2-3 STORY | RENTAL 2-3 STORY |
| DENSITY | 20 DU/ACRE | ACRE | 24 DU/ACRE | ACRE |
| | | | | |

| | 4-A | 4-B | 4-C | 4-D |
|--------------------------------|-------------------|--|-----------------------|-------------------|
| SITE | | ATLANTIC AVENUE, BETWEEN HARDING & DEL AMO | EEN HARDING & DEL AMO | |
| PRODUCT | FOR-SALE TOWNHOME | RENTAL TOWNHOME | FOR-SALE 2-3 STORY | RENTAL 2-3 STORY |
| DENSITY | 201 | 20 DU/ACRE | 24 DU/ACRE | ACRE |
| Site Dimensions | ä | 1 | 1 | 1 |
| Land Area (SF) | 32,670 | 32,670 | 32,670 | 32,670 |
| Land Area (Acres) | 0.75 | 0.75 | 0.75 | 0.75 |
| Du/Acre | 20 | 20 | 24 | 24 |
| Total SF | 31,320 | 31,320 | 36,000 | 36,000 |
| Residential | | | | |
| Total Units | 15 | 15 | 18 | 81 |
| Average Unit Size (SF) | 1,200 | 1,200 | 1,200 | 1,200 |
| Price or Monthly Rent/SF | \$125 | \$1.15 | \$125 | \$1.10 |
| Price or Monthly Rent | \$150,000 | \$1,380 | \$150,000 | \$1,320 |
| Hard Costs/SF | \$75 | \$75 | \$75 | \$75 |
| Hard Costs/SF (Union) | 06\$ | 06\$ | 06\$ | 06\$ |
| Hard Costs/Unit (Union) | \$108,000 | \$108,000 | \$108,000 | \$108,000 |
| Total Hard Costs (Union) | \$1,620,000 | \$1,620,000 | \$1,944,000 | \$1,944,000 |
| Parking | | | | |
| Parking Space/Bedroom 1/ | 1.64 | 1.64 | 1.25 | 1.25 |
| Total Parking SF 2/ | 13,320 | 13,320 | 14,400 | 14,400 |
| Total Parking Spaces | 37 | 37 | 40 | 40 |
| Parking Type | At Grade | At Grade | Semi-Subterranean | Semi-Subterranean |
| Hard Costs/SF | 9\$ | 9\$ | \$35 | \$35 |
| Hard Costs/SF (Union) | 25 | \$7 | \$42 | \$42 |
| Hard Costs/Space (Union) | \$2,592 | \$2,592 | \$15,120 | \$15,120 |
| Total Parking Costs (Union) | \$95,904 | \$95,904 | \$604,800 | \$604,800 |
| Improved Land Value | -\$433,543 | -\$682,400 | -\$1,094,635 | -\$1,475,731 |
| Per Acre | -\$578,057 | -\$909,867 | -\$1,459,513 | -\$1,967,641 |
| Per Unit | -\$28,903 | -\$45,493 | -\$60,813 | -\$81,985 |
| Per SF | -\$13 | -\$21 | -\$34 | -\$45 |
| Required Subsidy | | | | |
| Site Acquisition | \$816,750 | \$816,750 | \$816,750 | \$816,750 |
| Development Subsidy | \$433,543 | \$682,400 | \$1,094,635 | \$1,475,731 |
| Total Required Subsidy | \$1,250,293 | \$1,499,150 | \$1,911,385 | \$2,292,481 |
| Total Beginned Subsidy/SE Land | 828 | \$46 | 658 | £20 |

^{1/} Residential parking ratio is 1,25 parking spaces per bedroom. Assumes even mix between one-bedroom and two-bedroom units.



^{2/} Assumes 360 SF per parking space.
SOURCE: Siegel Diamond Architecture; City of Long Beach; Robert Charles Lesser & Co.

Exhibit II-2 / LAND RESIDUAL ANALYSIS
LONG BEACH BLVD., NORTH OF 710 FREEWAY
FOR-SALE SFD 14 DU/ACRE

| | ASSUMPTION | TOTAL | PER UNIT |
|----------------------------|---------------------------|-------------|-----------|
| Net Density | | 14 du/acre | |
| Number of Units | | 7 | |
| Total Buildable Acres | | 0.52 | |
| Land Area in SF | | 22,500 | |
| Total Grass (GE) | | | |
| Residential | | 10.150 | 1.450 |
| Parking | | 0 | 0 |
| REVENUES | | | |
| Residential | | \$1,268,750 | \$181,250 |
| HARD COSTS | | | |
| Residential | \$78/SF | \$791,700 | \$113,100 |
| Parking | \$0/SF | \$0 | \$0 |
| Sitework | \$10,000 /unit | \$70,000 | \$10,000 |
| Landscaping 1/ | 1.5% % of Total Costs | \$13,500 | \$1,929 |
| TOTAL HARD COSTS | 68.5% % of Total Costs | \$875,200 | \$125,029 |
| | | | |
| SOFT COSTS | | | |
| Permits and Fees 2/ | 6.5% % of Total Costs | \$83,700 | \$11,957 |
| Architecture & Engineering | 6.0% % of Hard Costs | \$52,512 | \$7,502 |
| Marketing | 1.5% % of Revenues | \$19,033 | \$2,719 |
| Cost of Sale | 2.0% % of Revenues | \$25,375 | \$3,625 |
| General Administrative | 3.0% % of Revenues | \$38,066 | \$5,438 |
| Financing Costs | 1.5% % of 70% of Revenues | \$13,321 | \$1,903 |
| Builder Profit | 10.0% % of Revenues | \$126,700 | \$18,100 |
| Contingency | 5.0% % of Hard Costs | \$44,100 | \$6,300 |
| TOTAL SOFT COSTS | 31.5% % of Total Costs | \$402,807 | \$57,544 |
| TOTAL COSTS | | \$1,278,007 | \$182,572 |
| Improved Land Value | | -\$9,257 | -\$1,322 |
| Per Acre | | -\$17,921 | |
| Per Land SF | | -\$0.41 | |

^{1/} Assumes landscaping is 1.5% of total project costs.

^{2/} Includes School, Sewer, Parks, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

ARTESIA BLVD., BETWEEN ATLANTIC & CHERRY

Exhibit II-3 / LAND RESIDUAL ANALYSIS

FOR-SALE SFD 24 DU/ACRE

| | ASSUMPTION | TOTAL | PER UNIT |
|----------------------------|---------------------------|-------------|-----------|
| Net Density | | 24 du/acre | |
| Number of Units | | 6 | |
| Total Buildable Acres | | 0.38 | |
| Land Area in SF | | 16,500 | |
| T1 C 6ES | | | |
| Pacifornial | | 13.050 | 1.450 |
| Parking | | 0 | 0 |
| REVENUES | | | |
| Residential | | \$1,566,000 | \$174,000 |
| HARD COSTS | | | |
| Residential | \$78/SF | \$1,017,900 | \$113,100 |
| Parking | \$0/SF | \$0 | \$0 |
| Sitework | \$10,000 /unit | \$90,000 | \$10,000 |
| Landscaping 1/ | 1.5% % of Total Costs | \$21,000 | \$2,333 |
| TOTAL HARD COSTS | 69.0% % of Total Costs | \$1,128,900 | \$125,433 |
| | | | |
| SOFT COSTS | | | |
| Permits and Fees 2/ | 6.6% % of Total Costs | \$107,393 | \$11,933 |
| Architecture & Engineering | 6.0% % of Hard Costs | \$67.734 | \$7,526 |
| Marketing | 1.5% % of Revenues | \$23,490 | \$2,610 |
| Cost of Sale | 2.0% % of Revenues | \$31,320 | \$3,480 |
| General Administrative | 3.0% % of Revenues | \$46,980 | \$5,220 |
| Financing Costs | 1.5% % of 70% of Revenues | \$16,443 | \$1,827 |
| Builder Profit | 10.0% % of Revenues | \$156,600 | \$17,400 |
| Contingency | 5.0% % of Hard Costs | \$56,700 | \$6,300 |
| TOTAL SOFT COSTS | 31.0% % of Total Costs | \$206,660 | \$56,296 |
| TOTAL COSTS | I. | \$1,635,560 | \$181,729 |
| Improved Land Value | | -\$69,560 | -\$7,729 |
| Per Acre | | -\$183,638 | 50 55 |
| Per Land SF | | -\$4.22 | |
| | | | |

^{1/} Assumes landscaping is 1.5% of total project costs.



^{2/} Indudes School, Sewer, Parks, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

Exhibit II-54 / LAND RESIDUAL ANALYSIS
ATLANTIC AVENUE, BETWEEN HARDING & DEL AMO
FOR-SALE TOWNHOME 20 DU/ACRE

| | ASSUMPTION | TOTAL | PER UNIT |
|----------------------------|--|-------------|-----------|
| Net Density | | 20 du/acre | |
| Number of Units | | 15 | |
| Total Buildable Acres | | 0.75 | |
| Land Area in SF | | 32,670 | |
| Total Space (SF) | | | |
| Residential | | 18,000 | 1,200 |
| Parking | | 13,320 | 2.47 |
| REVENUES | | | |
| Residential | | \$2,250,000 | \$150,000 |
| HARD COSTS | | | |
| Residential | \$90/SF | \$1,620,000 | \$108,000 |
| Parking | \$7/SF | \$95,904 | \$6,394 |
| Sitework | \$10,000 /unit | \$150,000 | \$10,000 |
| Landscaping 1/ | 1.5% % of Total Costs | \$42,000 | \$2,800 |
| TOTAL HARD COSTS | 71.1% % of Total Costs | \$1,907,904 | \$127,194 |
| SOFT COSTS | | | |
| Permits and Fees 2/ | 6.3% % of Total Costs | \$170,290 | \$11,353 |
| Architecture & Engineering | 6.0% % of Hard Costs | \$114,474 | \$7,632 |
| Marketing | 1.5% % of Revenues | \$33,750 | \$2,250 |
| Cost of Sale | 2.0% % of Revenues | \$45,000 | \$3,000 |
| General Administrative | 3.0% % of Revenues | \$67,500 | \$4,500 |
| Financing Costs | 1.5% % of 70% of Revenues | \$23,625 | \$1,575 |
| Builder Profit | 10.0% % of Revenues | \$225,000 | \$15,000 |
| Contingency | 5.0% % of Hard Costs | \$96,000 | \$6,400 |
| TOTAL SOFT COSTS | 28.9% % of Total Costs | \$775,639 | \$51,709 |
| TOTAL COSTS | la de la companya de | \$2,683,543 | \$178,903 |
| Improved Land Value | | -\$433,543 | -\$28,903 |
| Per Acre | | -\$578,057 | |
| Per Land SF | | -\$13.27 | |

^{1/} Assumes landscaping is 1.5% of total project costs.

^{2/} Includes School, Sewer, Parks, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

ATLANTIC AVENUE, BETWEEN HARDING & DEL AMO 20 DU/ACRE Exhibit II-5B / LAND RESIDUAL ANALYSIS RENTAL TOWNHOME

| | | TOTAL | | RESIDENTIAL | 191 | RETAIL | AIL | | PARKING | |
|-----------------------------|------------------------------------|-------------|-------------|-------------|---------|--------|-----------|----------|----------|--------|
| | ASSUMPTION | PROJECT | TOTAL | PER UNIT | PERSF | TOTAL | PER SF | TOTAL | PER UNIT | PER SF |
| Net Density | | 20 | | | | | | | | |
| Number of Units | | 15 | | | | | | | | |
| Total Buildable Acres | | 0.75 | | | | | | | | |
| Land Area in SF | | 32,670 | | | | | | | | |
| Total SF (Net) | | 31,320 | 18,000 | 1,200 | | 0 | | 13,320 | 2.47 | |
| REVENUES | | | | | | | | | | |
| Average Monthly Rent | | \$20,700 | \$20,700 | \$1,380 | \$1.15 | \$0 | \$0.00 | | | |
| Annual Scheduled Rent | | \$248,400 | \$248,400 | \$16,560 | | \$0 | \$0.00 | | | |
| Vacancy Allowance | 5.0% | -\$12,420 | -\$12,420 | -\$828 | | \$0 | | | | |
| Total Rent Collected | | \$235,980 | \$235,980 | \$15,732 | | \$0 | | | | |
| Other Income / Parking fees | 0\$ | \$0 | | | | | | | | |
| Effective Gross Income | | \$235,980 | \$235,980 | \$15,732 | | 0\$ | | | | |
| Operating Expenses 1/ | 28.0% % of Scheduled Rent | \$69,552 | \$69,552 | \$4,637 | | \$0 | \$0.00/SF | | | |
| NET OPERATING INCOME (NOI) | | \$166,428 | \$166,428 | \$11,095 | | \$0 | | | | |
| CAPITALIZATION RATE | 8.50% | | | | | | | | | |
| CAPITALIZED VALUE | | \$1,957,976 | \$1,957,976 | \$130,532 | | 0\$ | | | | |
| HARD COSTS | | | | | | | | | | |
| Construction Costs | | \$1,715,904 | \$1,620,000 | \$108,000 | \$90/SF | \$0 | \$0/SF | \$95,904 | | \$7/SF |
| Sitework | \$10,000 /unit | \$150,000 | | | | | | | | |
| Landscaping | 1.5% % of Total Costs | \$42,000 | | | | | | | | |
| TOTAL HARD COSTS | 72.3% % of Total Costs | \$1,907,904 | | | | | | | | |
| SOFICOSTS | | | | | | | | | | |
| Permits and Fees 3/ | 6.0% % of Total Costs | \$159,377 | | | | | | | | |
| Architecture & Engineering | 6.0% % of Hard Costs | \$114,500 | | | | | | | | |
| Marketing | 1.5% % of Capitalized Value | \$29,400 | | | | | | | | |
| Cost of Sale | 3.0% % of Capitalized Value | \$58,739 | | | | | | | | |
| General Administrative | 3.0% % of Capitalized Value | \$58,700 | | | | | | | | |
| Financing Costs | 1.5% % of 70% of Capitalized Value | \$20,559 | | | | | | | | |
| Builder Profit | 10.0% % of Capitalized Value | \$195,798 | | | | | | | | |
| Contingency | 5.0% % of Hard Costs | \$95,400 | | | | | | | | |
| TOTAL SOFT COSTS | 27.7% % of Total Costs | \$732,473 | | | | | | | | |
| TOTAL COSTS | | \$2,640,377 | | | | | | | | |
| Improved Land Value | | -\$682,400 | | | | | | | | |
| Per Acre | | -\$909,867 | | | | | | | | |
| Per Unit | | -\$45,493 | | | | | | | | |
| Per Land SF | | -\$20.89 | | | | | | | | |

If Includes Operations, Taxes, Insurance, and Replacement Reserves.
 Includes School, Sewer, Parks, Transportation, Permit, Plan Check, Environmental, and Rublic Art Requirement Fees.
 SOURCE: Singel Diamond Architecture: Blair Commercial: Berro Property Management City of Long Beach, Building Department. Robert Charles Lesser & Co.



ATLANTIC AVENUE, BETWEEN HARDING & DEL AMO FOR-SALE 2-3 STORY 24 DU/ACRE

Exhibit II-5C / LAND RESIDUAL ANALYSIS

| | ASSUMPTION | TOTAL | PER UNIT |
|----------------------------|---------------------------|--------------|-----------|
| Net Density | | 24 du/acre | |
| Number of Units | | 81 | |
| Total Buildable Acres | | 0.75 | |
| Land Area in SF | | 32,670 | |
| Total Space (SF) | | | |
| Residential | | 21,600 | 1,200 |
| Parking | | 14,400 | 2.22 |
| REVENUES | | | |
| Residential | | \$2,700,000 | \$150,000 |
| HARD COSTS | | | |
| Residential | \$90/SF | \$1,944,000 | \$108,000 |
| Parking | \$42/SF | \$604,800 | \$33,600 |
| Sitework | \$10,000 /unit | \$180,000 | \$10,000 |
| Landscaping 1/ | 1.5% % of Total Costs | \$63,000 | \$3,500 |
| TOTAL HARD COSTS | 73.6% % of Total Costs | \$2,791,800 | \$155,100 |
| SOFT COSTS | | | |
| Permits and Fees 2/ | 5.8% % of Total Costs | \$221,077 | \$12,282 |
| Architecture & Engineering | 6.0% % of Hard Costs | \$167,508 | \$9,306 |
| Marketing | 1.5% % of Revenues | \$40,500 | \$2,250 |
| Cost of Sale | 2.0% % of Revenues | \$54,000 | \$3,000 |
| General Administrative | 3.0% % of Revenues | \$81,000 | \$4,500 |
| Financing Costs | 1.5% % of 70% of Revenues | \$28,350 | \$1,575 |
| Builder Profit | 10.0% % of Revenues | \$270,000 | \$15,000 |
| Contingency | 5.0% % of Hard Costs | \$140,400 | \$7,800 |
| TOTAL SOFT COSTS | 26.4% % of Total Costs | \$1,002,835 | \$55,713 |
| TOTAL COSTS | | \$3,794,635 | \$210,813 |
| Improved Land Value | | -\$1,094,635 | -\$60,813 |
| Per Acre | | -\$1,459,513 | |
| Per Land SF | | -\$33.51 | |

^{1/} Assumes landscaping is 1.5% of total project costs.

^{2/} Includes School, Sewer, Parks, Transportation, Permit, Plan Check, Environmental, and Public Art Requirement Fees.

ATLANTIC AVENUE, BETWEEN HARDING & DEL AMO Exhibit II-5D / LAND RESIDUAL ANALYSIS 24 DU/ACRE RENTAL 2-3 STORY

| Page | | | TOTAL | 6 | RESIDENTIAL | .5 | RETAIL | 1 | 3 | PARKING | |
|---|-----------------------------|------------------------------------|--------------|-------------|-------------|--------|--------|-----------|-----------|----------|---------|
| 24 25.07 25. | | ASSUMPTION | PROJECT | TOTAL | PER UNIT | PER SF | TOTAL | PER SF | TOTAL | PER UNIT | PER SF |
| 12-27 1-26 | Net Density | | 24 | | | | | | | | |
| 2.075 2.077 | Number of Units | | 8 | | | | | | | | |
| 250% 51600 I.200 I | Total Buildable Acres | | 0.75 | | | | | | | | |
| 36,00% 1,000 1,200 | Land Area in SF | | 32,670 | | | | | | | | |
| \$12,700 June 5,50% of Capitation Value 5,50% | Total SF (Net) | | 36,000 | 21,600 | 1,20 | 0 | 0 | | 14,400 | | |
| \$00% of the Control Control S17700 A \$12700 A \$1 | REVENUES | | | | | | | | | | |
| 5.0% 5.0% 5.0% 5.0% 6.0% 5.0% 6.0% 5.0% 6.0% 5.0% 6.0% <th< td=""><td>Average Monthly Rent</td><td></td><td>\$23,760</td><td>\$23,760</td><td>\$1,32</td><td></td><td>\$0</td><td>\$0.00</td><td></td><td></td><td></td></th<> | Average Monthly Rent | | \$23,760 | \$23,760 | \$1,32 | | \$0 | \$0.00 | | | |
| 50% 514726 414256 414256 414256 414256 414266 515048 <td>Annual Scheduled Rent</td> <td></td> <td>\$285,120</td> <td>\$285,120</td> <td>\$15,84</td> <td>0</td> <td>\$0</td> <td>\$0.00</td> <td></td> <td></td> <td></td> | Annual Scheduled Rent | | \$285,120 | \$285,120 | \$15,84 | 0 | \$0 | \$0.00 | | | |
| \$170,000 Line | Vacancy Allowance | 5.0% | -\$14,256 | -\$14,256 | 6/\$- | 2 | \$0 | | | | |
| \$0.000 km; \$19,000 km; \$19,000 km; \$19,000 km; \$10,000 | Total Rent Collected | | \$270,864 | \$270,864 | \$15,04 | 80 | \$0 | | | | |
| \$270,864 \$15,046 \$6 \$15,046 \$15,046 \$15,046 \$15,046 \$15,046 \$15,046 \$15,046 \$15,046 \$15,046 \$10,030 \$1 | Other Income / Parking fees | \$0 | \$0 | | | | | | | | |
| 8.50% % of Scheduled Rort | Effective Gross Income | | \$270,864 | \$270,864 | \$15,04 | 80 | \$0 | | | | |
| 8.50% 8.50% 8.191,000 funit 1.5% of Total Costs \$12,48,000 8.10,400 tunit 8.20,247,416 8.10,44,000 \$106,000 8.10,44,000 \$106,000 8.20,48,0 | Operating Expenses 1/ | 28.0% % of Scheduled Rent | \$79,834 | \$79,834 | \$4,43 | 5 | \$0 | \$0.00/SF | | | |
| \$10,000 tarit \$10,000 tarit \$1,000 tarit \$1,000 tarit \$1,50,000 tarit | NET OPERATING INCOME (NOI) | | \$191,030 | \$191,030 | \$10,61 | Im | \$0 | | | | |
| \$2247.416 \$1247. | CAPITALIZATION RATE | 8.50% | | | | | | | | | |
| \$10,000 tunit \$190,000 tunit \$190,000 1.55 % of Total Costs \$45,000 1.55 % of Total Costs \$13,700 1.55 % of Total Costs \$13,700 1.55 % of Capitalized Value \$13,500 1.55 % of Total Casts \$13,500 1.55 % of | CAPITALIZED VALUE | | \$2,247,416 | \$2,247,416 | \$124,85 | 9 | \$0 | | | | |
| \$1,0000 Larie | HARD COSTS | | | | | | | | | | |
| \$10,000 /unit 1.5% % of Total Costs 75.0% % of Total Costs 6.0% % of Total Costs 1.5% % of Captalized Value 3.0% % of Captalized Value 1.5% % of Captalized Value 1.5% % of Captalized Value 2.0% % of Captalized Value 2.0% % of Total Costs 5.0% % of Total Costs 451, | Construction Costs | | \$2,548,800 | \$1,944,000 | \$108,00 | | \$0 | \$0/SF | \$604,800 | | \$42/SF |
| 5TS 75.0% % of Total Costs 75.0% % of Total Costs 75.0% % of Total Costs 6.0% % of Hard Costs 1.5% % of Captainzed Value 3.0% % of Captainzed Value 1.5% % of Captainzed Value 1.5% % of T0% of Captainzed Value 1.5% % of T0 oral Costs 1.5% % of Total C | Sitework | \$10,000 /unit | \$180,000 | | | | | | | | |
| \$6% % of Total Costs \$6% % of Total Costs 6.0% % of Hard Costs 1.5% % of Capitalized Value 3.0% % of Capitalized Value 1.5% % of 70% of Capitalized Value 1.5% % of 70% of Capitalized Value \$10.0% % of Capitalized Value \$2.0% % of Total Costs \$3.0% % of Total Costs \$4.1. | Landscaping | 1.5% % of Total Costs | \$63,000 | | | | | | | | |
| 5.6% % of Total Costs 6.0% % of Hard Costs 1.5% % of Capitalized Value 3.0% % of Capitalized Value 3.0% % of Capitalized Value 1.5% % of 70% of Capitalized Value 10.0% % of Capitalized Value 2.0% % of Hard Costs 5.0% % of Total Costs 5.1, | TOTAL HARD COSTS | 75.0% % of Total Costs | \$2,791,800 | | | | | | | | |
| \$6% % of Total Costs 6.0% % of Hard Costs 6.0% % of Hard Costs 1.5% % of Capitalized Value 3.0% % of Capitalized Value 1.5% % of 70% of Capitalized Value 1.5% % of Mard Costs 5.0% % of Hard Costs 5.0% % of Foral Costs 5.0% % of Total Costs 5.1, 6.1, 6.1, 6.1, 6.1, 6.1, 6.1, 6.1, 6 | SOFT COSTS | | | | | | | | | | |
| 6.0% % of Hand Costs 1.5% % of Capitalized Value 3.0% % of Capitalized Value 3.0% % of Capitalized Value 1.5% % of Orgatialized Value 10.0% % of Capitalized Value 5.0% % of Fotal Costs 5.0% % of Fotal Costs 4.5.0% % of Fotal Costs 5.1, 6.5.0% % of Fotal Costs 5.1, 6.5.0% % of Fotal Costs | Permits and Fees 2/ | 5.6% % of Total Costs | \$207,385 | | | | | | | | |
| 1.5% % of Capitalized Value 3.0% % of Capitalized Value 3.0% % of Capitalized Value 1.5% % of 70% of Capitalized Value 1.0% % of Capitalized Value 5.0% % of Hard Costs 5.0% % of Fotal Costs 5.1% 5.1% 5.1% 5.1% 5.1% 5.1% | Architecture & Engineering | 6.0% % of Hard Costs | \$167,500 | | | | | | | | |
| 3.0% % of Captairzed Value 3.0% % of Captairzed Value 1.5% % of 70% of Captairzed Value 10.0% % of Captairzed Value 5.0% % of Hard Costs 5.0% % of Total Costs 5.1, % 6.1, | Marketing | 1.5% % of Capitalized Value | \$33,700 | | | | | | | | |
| ### 2.0% % of Capitalized Value 1.5% % of 70% of Capitalized Value 10.0% % of Capitalized Value 2.0% % of Hard Costs 2.0% % of Total Costs 3.1 | Cost of Sale | 3.0% % of Capitalized Value | \$67,422 | | | | | | | | |
| 1.5% % of 70% of Capitalized Value 10.0% % of Capitalized Value 5.0% % of Hard Costs 25.0% % of Total Costs 531 | General Administrative | 3.0% % of Capitalized Value | \$67,400 | | | | | | | | |
| 10.0% % of Captialized Value 5.0% % of Hard Costs 25.0% % of Total Costs \$ | Financing Costs | 1.5% % of 70% of Capitalized Value | \$23,598 | | | | | | | | |
| 5.0% % of Hard Costs 25.0% % of Total Costs \$5.6% % of South Costs | Builder Profit | 10.0% % of Capitalized Value | \$224,742 | | | | | | | | |
| 75 25.0% % of Total Costs \$1 | Contingency | 5.0% % of Hard Costs | \$139,600 | | | | | | | | |
| \$\frac{1}{2}\$ | TOTAL SOFT COSTS | 25.0% % of Total Costs | \$931,347 | | | | | | | | |
| 15 | TOTAL COSTS | | \$3,723,147 | | | | | | | | |
| 18 | Improved Land Value | | -\$1,475,731 | | | | | | | | |
| | Per Acre | | -\$1,967,641 | | | | | | | | |
| | Per Unit | | 586,18\$- | | | | | | | | |
| | Per Land SF | | -\$45.17 | | | | | | | | |

If Indudes Operations, Taxes, Insurance, and Replacement Reserves.
 Indudes School, Sewer, Parks. Transportation, Permit. Plan Check, Environmental, and Public Art Requirement Fees.
 SOURCE. Siegel Diamond Architecture, Blair Commercial, Berro Property Management, City of Long Beach, Building Department, Robert Charles Lesser & Co.

Appendix 2 Workshop Summaries



COMMUNITY WORKSHOP #1

Saturday, August 26, 2000, I 0:00 AM - 2:00 PM Ramona Park

Summary Notes

STATION 3 - OVERALL ISSUES

What are the BEST things about North Long Beach?

The many different types of people

Real neighborhoods that are generationally diverse

The friendly people & the great neighborhoods close to everything

The multi-cultural area – diversity of people & good location

The diversity and potential

We all get along and cherish our diversity

Closeness to major freeways

Good residential neighborhoods, varied demographics (income differential), good access to areas outside of Long Beach

Quiet, self-contained, sleepy part of town. Some beautiful, quaint shady streets

Jay Midob [?]

Diversity - feeling of community

Magnificent old growth trees

LBCC is great for enrichment - my area is run down but getting better

Police Dept. at Shearer Park

People, large number of volunteers

Neighborhoods

"It's Home"

Certain areas have little crime

Large African American population call this home

Large lots, low purchase price for homes

Bikes 90800 [?]

Citizen involvement

Diversity & people

Individual architecture – "Belmont North" with garage parking, custom built homes (no tract home, no clone homes)

The people & diversity

The people

Cohesive neighborhood groups which work together toward common goals, "unity"

Partnership between public agencies (specifically the Police Department) and the neighborhoods

The diverse community & the acceptance of each diverse culture

What things about North Long Beach are "not so good?"

Truck traffic and parking

More police patrols please

Ficus trees

Overcrowding – population is too much in North Long Beach & appearance of homes is not so good

Rent companies raise rent every 3-6 months, hurting low income people

Run down areas

Roads are getting rough

Too many Run down areas

Sidewalks need to be repaired & drainage needs repair along streets

Some renters don't necessarily have any pride in their homes. Kids hang out on corners – destructive of public property

Truck traffic

Other parts of LB being frightened about coming to the top of the town

Deterioration of upkeep of properties

Some people don't appreciate the places to take the kids (the park) and make a mess of the place.



Trees & streets

Lack of trees - high density housing - high density rentals

Too many run down little businesses

Poor vehicle access to commercial corridors, inadequate parking in commercial areas, antiquated lot shapes in some areas & lack of community pride.

The empty houses and uncared for streets.

Decline in property & real estate value

Orange Ave. in Bixby in poor repair

The school system

Increase in apartment & multi-family dwellings

The abandonment of the infrastructure by the City

Mixed zoning not always compatible

Overcrowded schools

Unmanaged rental units

The unkept facilities along Obispo – run down homes & businesses

Old trees – bad people – a lot of drugs

Limited telecommunication infrastructure - how can we reduce digital divide w/NO infrastructure?

Lowest ratio of parking spaces to population in Long Beach

Ficus trees too big

What would you like to see STAY THE SAME about North Long Beach in the future?

We should not take open space at Shear Park

KFC in the same location

I love the medians on Atlantic & the possibility of three canopy they could be providing

Shady streets, quaint neighborhoods

Residential areas to sa [sic]

Nice parks, nice quiet residential area, diversity

Good neighbors

I like the neighborhood feeling. Try to keep a distinctive look throughout area.

Preserve the unique 50's architecture. Maintain a small community atmosphere

Neighborhood attitude

Shear Park

Jordan High School, friendliness

Keep park areas for open space

Sense of community diversity, old growth trees, homes (bedroom community)

Bike 90800 [?]

Nothing should "stay the same," we should only progress.

What would you like to see CHANGE in North Long Beach in the future?

Truck traffic & parking

Sidewalk repairs & street maintenance

We need to make the parents understand or better yet teach them the importance of a clean neighborhood so that they can pass that on to the children, because if the don't no one else will.

Get rid of the apartments on Andy.

More police presence & action (x5)

More pocket parks, more Small businesses.

Require (city ordinance?) all businesses to maintain their properties (keep trash picked-up, landscaping, etc)

Property value increasing

H2O center dividers; plant/improve them – Add more street trees, decrease pocket parks

Ragged buildings

Police on bikes – direct contact with citizens – "walk the beat" when you know the cop on the block. (x2)

Uniformity in looks - architecture

More parks, green space within the neighborhoods.

No residential div. B/ Del Amo & Wardlow road on Long Beach Blvd.

Need street median & better traffic flow on Long Beach Blvd.

Street & sidewalk repairs.

More consistency in over look & distinctive gateway entrances.



Dollies property turned into a park

Commercial buildings taken better care of - neatness & pride

Reduce business sprawl. Intelligent development of industrial areas. Good jobs nearby "shopping"

Need fabric store

More median street trees – traffic calming on major corridors

Less police action at Atlantic & Artesia

Put larger sidewalks on LB Blvd.

I don't want to live here

An integrated sense of neighborhood

More daily use business – groceries, dry goods, etc.

Teach children & adults responsibility regarding litter

People to take pride in area & clean-up after themselves.

Schools are too large – should be broken down. Jordan HS / Hamilton

Speed bumps to slow traffic on Indiana – dangerous traffic

Provide a more leisurely shopping on other commercial business atmosphere — Recognize the importance of motor vehicle use to make household purchases — Make (?) more convenient to us than malls and shopping center in Lakewood, Signal Hill and Cerritos

Bury power lines (unsightly)

What is the MOST IMPORTANT issue facing the residents of North Long Beach?

Development under Edison high voltage lines

Sidewalks damaged by trees – no money to repair

The building and design of North Division PD

How to improve area/property values

Noise & street repair

Reduction & limitation of truck traffic

Program & education of residents on garbage control & discarding items in the street

North sub-station

Pride in ownership - safety to walk the neighborhood - overall cleanliness of city

Safety & cleanliness

Crime

We need to put redevelopment money into N.L.B. not Bixby

Parkways & streets need repaying & marking

Parking

The police station taking over Sheerer Park

Increase residential densities that existing infrastructure can't support – Poor access to retail businesses – inadequate parking adjacent to many businesses

Mixed 2 story residential & commercial is OK if residents can't stop commerce below)

Personal safety, traffic flow, noise, population density & property value

Street & sidewalk upgrade & repair

Personal safety, upkeep at parks & safety in parks

Entry ways into Long Beach Via North, West & East should be marked clearly – some even dramatically

Run down commercial areas

Appearance and perception

The elimination of the perception that North Long Beach is a crime area and not an area to live

Being informed about what is happening between neighborhoods

Keeping sub police station in Shearer Park

The need for a substation east of Cherry somewhere on South

What would you change about the way things are built in North Long Beach?

Eliminate raised dividers in Atlantic Ave retail areas — Provide left turn on U turn arrows to allow better access to stores — Establish shuttle to bus station (?) residential to retail areas (including schools) — restore foundation and establish pocket park at San Antonio Drive and Atlantic N.E. corner — provide better access to Atlantic Place and encourage restoration & small retail businesses — Make N.L.B a major destination and not a barrier in the (?) of destinations outside of the area.

Super market

Pride in ownership

Mixed housing & commercial – No industrial only areas



Codes to keep industrial from encroaching on residential

Follow Paramount's lead with how the city buildings match, cleanliness...

School zoning – there are schools closer to me than the schools my children are designated to attend

Buildings lack any architecture or design – overuse on the "big box" theme

Lack of uniform code - more uniformity in color & scheme

Add more parks

Put police station at Doolies

I would like the lots bigger

Move residential out of business section

Design standards - continuity of buildings - require green space & adequate parking

Move rundown multi-family dwellings out of single family neighborhoods

Please no more mini-malls

The amount of multiple family dwelling

Add wider sidewalks and street trees along Long Beach Blvd.

Raze multi-family dwellings

More consistency in design, especially signage on businesses

STATION 4 - LAND USES

Commercial Areas

What types of stores would you like to see more of in North Long Beach?

More quality - less cheap stuff

Outdoor dining along Long Beach Blvd.

Museums, arts & entertainment

Major grocery store (x3)

No more mini-markets – a new store in NLB north of 710 freeway.

Something that would provide good jobs for people

 ${\it Clothing stores-Misc. service store-theaters}$

Larger volume stores – petsmart – women's/men's clothing – bookstore & Services – shoe repair – dry cleaning

Fabric store

Music stores, book stores, sporting good stores – upper scale retail stores

Food

Need a grocery store on the west side

Sporting goods, a gameworks center

Music stores, book stores, sporting goods store, clothing store

Entertainment

I think we have enough

Trader Joe's type stores – more restaurants – high quality markets

None - residential only

Restaurants (x2)

Important stores - Arts & Crafts - teacher's supply

What types of stores would you like to see less of in North Long Beach?

Liquor stores(x I 2)

Adult book stores, (x4)

Pawn shops (x2)

Spiritual advisors

Auto repair (x2)

"mom & pop" stores

Thrift Stores (x5)

"99-Cent" stores (x4)

Pawn shops

Laundry

Store-front churches (x2)

Porn theaters

Mini marts



Mini malls Bars (x3)

Old buildings

What ideas do you have for re-using older, smaller 2 and 3 story office buildings in North Long Beach?

Convert to lofts – businesses on first floor (x3)

Modernize them

Community centers for all ages (x5)

Green places

A bulldozer? Convert to live/work space (strictly owner occupied), artist lofts, law offices, medical uses, etc.

Small library / Resume & Interview Services

Remove and replace if necessary

Increase parking as needed

Job training / adult schools (x4)

Eliminate some & convert others to residences

Revitalize the pedestrian traffic and create trendy retail

Tear them down and make parks

Tear down, put in parking/green space, open airy spots, (well-maintained)

Rent them

Rebuild to one story

What types of offices and office buildings (if any) would you like to see in North Long Beach?

None (x5)

Minimal

Let's fill the one's we have

Doctor's / Dentist's offices (x3)

Pretty

Hi-Tech, good quality jobs

Professional offices / attorney offices (x2)

Statement: "My nearest neighborhood shopping area meets my regular daily needs (for groceries, videos, shoerepair, dry-cleaning, etc.).

AGREE: 11 dots NEUTRAL: 0 dots DISAGREE: 23 dots

Comments:

- (Disagree) I live one block from a grocery store, but it feels unsafe, especially in the evening. All my shopping is done several miles away.
- (Disagree) I must drive to all shopping areas

Statement: "Large Stores, such as K-Mart & Target, fulfill most if not all of my shopping needs."

AGREE: 16 dots NEUTRAL: 4 dots DISAGREE: 18 dots

Question: "Where do you do most of your shopping?"

LARGE STORES IN NORTH LONG BEACH: 3 dots
SMALL, NEIGHBORHOOD STORES IN NORTH LONG BEACH: 1 dot

STORES OUTSIDE OF NORTH LONG BEACH: 30 dots

Comments:

- (Small Neighborhood Stores in NLB): Some Grocery from ethnic market across street
- (Small Neighborhood Stores in NLB):When possible
- (Small Neighborhood Stores in NLB): Most stores are ratty looking and we sometimes feel unsafe in parking lots
- (Stores Outside NLB): Lakewood Ctr. Mall (x3)
- (Stores Outside NLB): Other side (South-East of Downey & south)
- (Stores Outside NLB): Except grocery & drugstore (Vons/Sav-on)



Statement: "I think there are enough neighborhood serving offices (such as medical, dental, insurance, etc.) in North Long Beach"

AGREE: 5 dots NEUTRAL: 4 dots DISAGREE: 27 dots

Statement: "I like the idea of investing in hi-tech infrastructure (fiber optic cable, etc.) to attract new hi-tech companies.

AGREE: 26 dots NEUTRAL: 2 dots DISAGREE: 0 dots

Question: "Do you operate a business out of your home?"

YES: 9 dots NO: 27 dots Comments:

 Many home business opportunities exist and should be encouraged along with respect for traffic & neighborhood concerns

Question: "Do you agree that some portions of the existing commercial corridors (Portions of Artesia, Long Beach, Atlantic, Market, & South) should be reused as something other than commercial space?

YES, CONVERT THEM TO MIXED USE AREAS (RES & COMMERCIAL): 17 dots

Comments:

- Use existing building to do this wherever possible.

YES, CONVERT THEM TO RESIDENTIAL: 9 dots

Comments:

- Leave LB Blvd. South of Son Antonio commercial w/o any mixed use residential development.
- No residential on LB Blvd between Wardlow & San Antonio

YES, CONVERT THEM TO INDUSTRIAL: 7 dots

YES, CONVERT THEM TO SOMETHING NOT SUGGESTED HERE: 0 dots

NO, LEAVE THESE AREAS AS THEY ARE: 5 dots

Mapping Exercise: "Place a GREEN dot on the top 3 areas of North Long Beach that you think "Village" or "Mixed-Use"

- The majority of green dots are placed along Atlantic Avenue, between Harding Street and just south of Market Street.
- Another collection of green dots are centered on Long Beach Boulevard just south of Market Street.

Mapping Exercise: "Place a RED dot on the top 3 areas of North Long Beach that you think new large scale shopping centers should be."

- The majority of red dots are placed around the intersection of Del Amo Boulevard and Long Beach Boulevard.
- Other collections of red dots are located in the Bixby Knolls area (at the site of the new Ralph's grocery store development); near the intersection of Long Beach Boulevard and the 91 Freeway; and on the north side of South Street, just east of Cherry Street.

Mapping Exercise: "Place a GREEN dot on the top 3 commercial areas that you think should be changed or reused as RESIDENTIAL areas."

 The majority of green dots are placed around the intersection of Del Amo Boulevard and Long Beach Boulevard and along Artesia Boulevard between Atlantic Avenue and Cherry Avenue.

Mapping Exercise: "Place a RED dot on the top 3 commercial areas that you think should be changed or re-used as INDUSTRIAL areas."

Red dots are clustered in the following areas: the east side of Paramount Boulevard south of Artesia Boulevard; the north side of South Street just east of Cherry Avenue; the northeast corner of Atlantic Avenue and Artesia Boulevard.

Mapping Exercise: "Place a GREEN dot on the top 3 areas of North Long Beach that you think are "pedestrian friendly"

Green dots are located primarily near the intersection of Atlantic Avenue and Market Street, as well as on Atlantic Avenue in Bixby Knolls.



Mapping Exercise: "Place a RED dot on the top 3 areas of North Long Beach that you think are NOT "pedestrian friendly."

Red dots are clustered in the following areas: Long Beach Boulevard (all portions); Atlantic Avenue in-between Artesia Boulevard & Harding Street and in-between Market Street & the railroad corridor; Artesia Boulevard near Orange Avenue; and Artesia Boulevard near Downey Avenue.

Industrial Areas

We have heard that truck traffic to industrial areas is an important issue. What and where are the problems? How can they be prevented?

Prohibit truck parking on city streets and vacant lots

Keep out of residential areas - keep on truck routes

Require trucks to use 110 Freeway

L.B. Blvd. & Del Amo – there is parking problems on old Red Fox Lot. They park at night

Route them away from residential areas

Long Beach Blvd. – restrict access to large trucks – Wardlow to 710 Fwy @ LA River

LB Blvd. Islands with trees should help

Reduce / Eliminate truck traffic north of 710 Fwy on LB Blvd.

Build the roads before you build large commercial or Post container facilities

Disallow thru truck traffic

Keep industrial areas close to freeways

Provide vehicle barriers between industrial and residential areas

Eliminate L.B. Blvd as a designated truck route

Consolidate industry and route trucks directly to & from

Keep industry in truck route designated area

Odors in the air near Artesia & Paramount St.

What type of industries should be recruited to locate in North Long Beach?

Light Mfg / Indus. (x7)

Med. Industrial (x2)

High tech & light industrial

Environmentally clean / non-polluting (x2)

None

Hi-Tech (x6)

Light clean and no heavy industrial or hazardous storage – must be compatible with residential

Basic industries that employ low-skilled workers (Too much emphasis on high-skilled industries).

Noise due to tires and train crossings need constraining

What types of industrial uses should NOT be in North Long Beach?

Container storage (x5)

Truck & Semi-Truck Parking, Fueling and Repair (x2)

Smoke / Heavy Polluters (x4)

Recycling centers

Thrift Stores

Cheap Furniture stores

Any (x2)

Large warehouse facilities that generate lots of port-related truck traffic

Heavy Industry (x4)

Hazardous Material (x2)

Noisy

Industries that attract workers from outside the area

Nothing that requires semi's



Statement: "Industry in North Long Beach creates job opportunities for the residents of North Long Beach."

AGREE: 10 dots NEUTRAL 0 dots DISAGREE: 10 dots Comments:

- Does create jobs. Not necessarily for the NLB residents.

Statement: "More industries locating in North Long Beach is a good idea."

AGREE: 15 dots NEUTRAL: 1 dots DISAGREE: 10 dots

Statement: "The residents of North Long Beach work in the industrial areas of North Long Beach"

AGREE: 4 dots NEUTRAL: 3 dots DISAGREE: 18 dots

Statement: "The Southern California Edison corridor (the power line corridor) should be re-used as an

industrial area. AGREE: 10 dots NEUTRAL: 0 dots DISAGREE: 15 dots

Comments:

- (Agree): Should have its own ingress/egress to the 710 Fwy.
- (Agree): Light Industrial, High Tech
- (Disagree): Exit & entrance should be away from LB Blvd. If it must be changed.
- (Disagree): It would create too much truck traffic
- (Disagree): Should be left as our open area
- (Disagree): Make a "green space" we do not need (?) of containers
- (Disagree): How would we prevent its use as a container storage facility?

Statement: "Industrial areas should not be next to residential areas, unless there is adequate distance, hedges, trees, or other buffering.

AGREE: 27 dots NEUTRAL: 0 dots DISAGREE: 1 dots

Statement: "Some residential areas should be converted to industrial uses."

AGREE: 6 dots NEUTRAL: 3 dots DISAGREE: 16 dots

Mapping Exercise: "Place a GREEN dot on the top 3 areas where new industrial areas should be located"

 Green dots are located: Along Artesia Boulevard in between the Los Angeles River and Cherry Avenue; Northeast of the intersection of the 91 and 710 Freeways.

Mapping Exercise: "Place a RED dot on the top 3 residential areas that could be converted to industrial use."

Red dots are clustered in the following areas: On the east side of Paramount Boulevard south of Artesia Boulevard;
Southeast of the intersection of Long Beach Boulevard and the 91 Freeway.



Community Facilities

What types of community facilities are needed in North Long Beach?

More facilities for children to play – get off the street. Parks in the neighborhoods & skateboarding areas

Parks in residential areas(x5)

Job training facilities / One-Stops (x2)

Nice open spaces, green spaces (x2)

Safe parks (x3)

Entertainment for kids

Senior Housing (x2)

Pool

Some small (neighborhood) parks or "pocket-parks" on the many vacant lots.(x2)

Shuttle busses connecting retail corridor with residential areas and schools

Animal training center

I more police station

Better streets, better tree maintenance, underground utilities

A good coffee shop or family restaurant

Schools

Another High School or Junior High

Police Sub-Station at parks (x2)

Community meeting room facilities. (Copier, white boards, tables, chairs, etc.)

Expand police station

Additional public library

What is good or bad about the existing community facilities in North Long Beach?

The parks are unsafe in the evening

Mixed zoning with apartments and single family dwellings indiscriminately mixed

Need park supervisor, need park programs for kids out of school for holidays, vacations

Park restrooms, buildings run down, schools overcrowded, not safe

None

Kids play in Laundromats and on streets

Not enough street trees and benches in commercial areas

Lack of management of apartment dwellings

Some high class areas remain unaffected while more moderate income housing are losing value due to poor

access

Better parking and access

Need more open house days to share what is there

I was in a park bathroom (Deforest) it was dirty and lacking TP.

Statement: "There are enough parks in North Long Beach."

AGREE: 5 dots NEUTRAL: 3 dots DISAGREE: 34 dots

Comments:

- (Disagree) Ramona Park needs more efficient people working her and giving more help. More entertainment.

Statement: "There are enough community centers in North Long Beach."

AGREE: 2 dots NEUTRAL: 3 dots DISAGREE: 39 dots

Statement: "There are enough libraries in North Long Beach"

AGREE: 5 dots NEUTRAL: 8 dots DISAGREE: 24 dots



Statement: "I support the idea of multi-purpose facilities, where one site is located for more than one use,

(Schools, parks, libraries, etc.)

AGREE: 35 dots NEUTRAL: 2 dots DISAGREE: 1 dots Comments:

- (Agree) Except parking cannot be flatland – must be structures, below grade if necessary.

Statement: "An additional police station is needed in North Long Beach."

AGREE: 34 dots NEUTRAL: 3 dots DISAGREE: 7 dots Comments:

- (Agree) How about a "store front" near Ramona Park area?
- (Disagree) The existing trailer-based substation needs replacing, but one substation is enough
- (Disagree) No additional beyond Scherer
- The last time I saw the police in action, there were 8 cars around one black male!

Statement: "There are too many social service providers in North Long Beach."

AGREE: 14 dots NEUTRAL: 9 dots DISAGREE: 10 dots

Mapping Exercise: "Place a GREEN dot on the top 3 places where new parks and community centers should go."

 Green dots are scattered throughout the planning area, with no real clustering. This may indicate a general, area-wide need for additional parks & community centers.

Mapping Exercise: "Place a RED dot on the top 3 places where new parks and community centers should go."

Red dots are scattered throughout the planning area, with a small cluster on Long Beach Boulevard just south of Market Street. This may indicate a general, area-wide need for additional schools.

Residential Areas

What types of housing would you like to see in North Long Beach in the future?

Owner-occupied housing (8)

Single family homes (x I 6)

Better quality townhomes (with enough parking)(x2)

Senior housing (x3)

"No more apartments" (x6)

Renovated (x2)

Rent-to-own housing

Better management of existing housing

"No more condos" (x2)

Homes with enough garage or off-street parking

Mixed use: ground floor commercial/residential above, along Atlantic N. of South St.

Infill single family (a la 20th & Hill on Atlantic) in rundown single family areas

Should new housing be owner-occupied, renter-occupied, or both?

Owner (x16)

Both, but mostly owner (x5)



Statement: "There is not enough affordable housing in North Long Beach."

AGREE: 8 dots NEUTRAL: 1 dot DISAGREE: 20 dots

Comments:

- (Agree) There is not enough affordable housing with 3 bedrooms
- (Agree) Glut of multi-family housing high vacancy rate
- (Neutral) Affordable to who?
- (Disagree) There are a lot of units that cannot be sold because the are one-bedroom or run down

Statement: "There is not enough senior housing in North Long Beach."

AGREE: 21 dots NEUTRAL: 2 dots DISAGREE: 6 dots

Statement: "Housing in North Long Beach is generally in good condition."

AGREE: 4 dots NEUTRAL: 5 dots DISAGREE: 25 dots

Comments:

- (Agree) Huge increase in new fences, new paint, new roofs.
- (Neutral) The people that move in are the ones that make it a BAD condition. Instead of keeping the place up they make
 it worse by letting the place go.
- Some is, some not, rentals-no, owner occupied yes
- (Disagree) Some are good some are bad
- (Disagree) Needs serious efforts to improve communities overall
- (Disagree) Citizens should keep property up
- (Disagree) Low maintenance of affordable housing associated with high crime rate areas
- (Disagree) General condition poor for multi-family

Do you like the idea of the existing underused commercial corridors (Portions of Artesia, Long Beach, Atlantic,

Market, & South) being re-used as residential areas?

YES - CONVERT THEM TO SINGLE FAMILY HOMES: 11 dots

YES - CONVERT THEM TO SMALL APARTMENT BUILDINGS OR CONDOS,

SOME WITH STORES ON THE FIRST FLOOR: 9 dots

Comments:

- Mixed use of residential & commercial is not a good idea!
- Where is this? Is this possible in our community?
- In certain areas it will work, others not pick and choose
- That's what these corridors were originally designed for
- Not high-rises ensure enough parking & green space less dense

YES- CONVERT THEM TO TOWNHOUSES: 10 dots

YES- CONVERT THEM TO SOMETHING NOT SUGGESTED HERE: 0 dots

NO- LEAVE THESE AREAS AS THEY ARE: 8 dots

Comments

- Long Beach is overpopulated. There aren't enough schools or classrooms as it is. Why build more homes for people we can't even help!
- No residential rezone for commercial only
- No residential development (not even mixed use) in L.B. Blvd from Del Amo to Wardlow.

Mapping Exercise: "Place a GREEN dot on the top 3 places where new housing should be developed."

Green dots are scattered throughout the planning area and no real trend is apparent.

Mapping Exercise: "Place a RED dot on the top 3 places where other uses (industrial, commercial, etc.) could be converted to new housing."

Red dots are scattered throughout the planning area and no real trend is apparent.



STATION 6 - FINAL COMMENTS

Renters are not enemies

Require Owners to maintain their rental properties

Return E-W corridors to residential (except South Street east of Cherry)

Get rid of business/strip mall sprawl; enhance and improve business nodes

We need to see some improvement on Long Beach Boulevard between Del Amo and 56th Street

The area between Wardlow & Del Amo should NOT be rezoned and should stay as they were zoned in 1993-94; we worked too hard with Jeff Kelloge to change all of this — we do not need ANY more housing in our areas! We do not have enough room in our 2 schools Longfellow & Los Cerritos.

Very informative presentation

I like the forward movement in the Bixby Knolls Shopping Center — Orchard Supply Hardware is great. I'm waiting for more improvements — the parking lot is great. I'm looking forward to the opening of the Ralph's being built on Carson & Long Beach Blvd. And welcome the prospect of Trader Joe's. I hope to see more new restaurants and a music store would be nice along with a bookstore.

Your description of North Long Beach & the drawings you use make it look like NLB is a single entity out in the blue - that is NOT the case – You must look at the larger area to have a good analysis. Solutions you propose are Band-Aid in nature. For real improvement you need a more global – dramatic solution.

Teach the children to NOT LITTER! Teach the parents too. We all have responsibility!

Please! No residential building until more schools are built. Clean up North Long Beach. Plant more trees, landscape, make North Long Beach look as good as Paramount.

NLB needs the expansion of Police Department at Scherer Park! Little useful sections of the park will be impacted and benefit of a station will be overwhelming!

Something needs to be done about Andy Street.

How many people is skare [sic] to North Long Beach. A lot of drugs faster cars a lot of smoke dirty streets. Have transportation/community/info centers on streets near bus stops to dispense info and provide connection Why is there a two story apartment building at South & Orange? Southeast beside the gas station?



COMMUNITY WORKSHOP #2

Saturday, February 3, 2001, 10:00 AM – 2:00 PM Houghton Park Community Center, 6301 Myrtle Avenue

Summary Notes

STATION 3: AREA WIDE PLAN

Area-Wide Plan Concepts

"The basic concepts of the area-wide plan are right for North Long Beach."

Agree:22 / I Comment:

"Except for below Del Amo"

Neutral:0

Disagree:7 / 2 Comments:

"Start at Greenleaf and extend South; LB Blvd.!!"

"Vacant commercial areas should be converted to parking lots which would assist remaining businesses."

"The general ideal of changing parts of the existing commercial/retail areas along major streets is a good one." Agree:26 / 2 Comments:

"LB Blvd. North of 710 should be increased for residential use, forwarding commercial usage to the designated node"

"Mixed commercial on South Street should be moved toward residential (i.e. no new business uses should be allowed/built." Neutral: 2 / 2 Comments:

"I have real concerns about mixing commercial & residential, especially without green space"

"Ensure that design guidelines are developed PRIOR to any residential developments – so that design is consistent with surrounding neighborhoods."

Disagree:5 / 3 Comments:

"Commercial & residential should not be mixed!"

"You have failed to grasp the distinction between North Long Beach and Greater Bixby Knolls. What fits one does not necessarily fit the other!"

"I like the general idea of creating a "Village Center" in North Long Beach."

Agree:31 / 4 Comments:

'Too much done below Del Amo"

"Bixby Knolls also needs to develop it's village center on Atlantic between San Antonio & Bixby as well."

"The village center would be a great addition to North Long Beach."

"It is important to develop a "village center" but it is mainly residential and needs to remain that way." Neutral:0

Disagree: I / I Comment:

"If the Village Center revolves around Atlantic & South – what happens to areas west and north?"

Question: "What are the POSITIVE aspects of the Area-Wide Plan?

Comments:

"Need to provide jobs close to residential areas."

"At least we have a plan – the areas needs direction & planned improvement."

"Creating affordable, yet quality, destructive residential neighborhoods along old commercial corridors along with pocket parks, Drive through Paramount to see what they've done in that city."

"Reducing commercial retail. Increasing single family residential / Village Center"

"Creates an opportunity for an "interactive community""

"Clean up & rehab. of the corridors & the existing housing"

"No multi-family rental units or apartments."

"Good first impression! – Improves gateway to City."



- "Improved architectural appearance of buildings."
- "Elimination of large apartment complexes also, track traffic from residential area."
- "It would be nice to clean up L.B. Blvd. from Artesia to Greenleaf repave streets & sidewalks."
- "Jobs would be one positive outlook."
- "Consolidate usage so commercial and residential & industry don't collide with values appropriate land usage."
- "Village center at Atlantic and South great."
- "Added greenspace."
- "Except for residential development along the Edison Right-of-Way on River."
- "I would like the LB Blvd. area between Victoria & Artesia to be cleaned up!"
- "Gives a general over all appearance"
- "I like the idea of community areas on Long Beach Blvd. between San Antonio & Bixby (library, community center, art center, etc.)."

Question: "What are the NEGATIVE aspects of the Area-Wide Plan?

Comments:

- "Ignores transportation issues regarding access."
- "Pedestrian Oriented Zoning in Long Beach ignores that most people drive an want convenient parking and access."
- "Village customers want to park within 50' and be able to park and (?) of one store."
- "Problems of mixing retail/commercial without green space."
- "Haven't seen \$\$\$ figures yet!"
- "Too much in Bixby Knolls not enough in N. Long Beach"
- "Residential one family homes."
- "No garage doors for store fronts and more landscaping."
- "Not enough parking."
- "You can do the most for LB by getting good schools."
- "Adding industrial not enough green space strips along corridors."
- "Increased density and rental units."
- "Does not address possible zoning problems in residential neighborhoods."
- "Bixby Knolls needs to take 2nd place to redevelopment N. of Del Amo"
- "If converting vacant/underused commercial buildings into residential housing, local schools will be severely impacted! N. Long Beach schools are already full."
- "Need to look at Nodes in Bixby Knolls rather than developing the entire street.
- "Where would you place parking?"
- "No more apartments single family residential with affordable \$ yet upper scale & landscaped."

Commercial Areas - Village Center

Statement: "The idea of a "Village Center" at Atlantic Avenue and South Street is a good one."

Agree: 30 Neutral: 0 Disagree: 2

Question: "What do you think about the idea of a Village Center near Atlantic Ave. & South St.?"

No Starbucks!

Need for Parking (x7)

Raze buildings along commercial corridor to make parking available adjacent to "Village."

Bixby Knolls Village Center too!! Bixby-San Antonio.

Existing business need to clean up the streets around their properties.

It's a good position to put a village center but, they would have to make a fairly large parking lot.

I approve

Two of us oppose

South St. needs to turn lanes so traffic moves more smoothly - this way we can get to the village center.

I will not patronize without appropriate parking & access.

Strongly agree with adequate parking & landscaping.

Parking a problem, but concept good.

Great idea – parking and green spaces important.

Develop small green area to sit down, drink coffee, etc.



Question: "What types of shops, restaurants, services, & community facilities would you like to see in the Village Center?"

Standards for store fronts and landscaping. No prison-type fencing – no "garage-door" storefronts.

Get rid of Albertson's and put in new market.

Coffee Shop! (I prefer "It's a Grind" – keep Super Mex)

Grocery Store

Need a good/healthy place for breakfast & lunch

Sit-down restaurant (x2)

Community resource center – serving business & residential

No more fast food

Restaurants & good quality – community meeting spots

I would like to see shops where you can have fun and everything else — one great thing would be a food court or a skatepark and/or arcade.

Shops with sundries, etc. Like an old fashioned dime store

Coffee House - Buono's Pizza

Meeting room

Movie Theater (x2)

Statement: "It is a good idea to have BOTH community facilities and retail uses in the Village Center."

Agree:25 Neutral: I Disagree: 2

Statement: "It is a good idea to have buildings in the Village Center with shops on the first floor and quality apartments/condominiums on upper floors."

Agree: 20 / 3 Comments As long as there is Parking!

Agree – but need green space and parking

Must have adequate off street parking – not visible from street (Arnold's)

Neutral: 2

Disagree: 6 / I Comment

It's impossible to make a business owner live above a work space. So additional housing density will result, and is NOT desirable.

Statement: "It is a good idea to remove some existing housing behind the commercial buildings in order to create parking areas and small parks."

Agree: 25 Neutral: 3

Disagree: 2 / I Comment

Decrease commercial and retail empty buildings - Raze empty stores for parks and parking

Commercial Areas - Neighborhood/Convenience Node

Question: "Do you agree with the location of these nodes?"

Agree: 24 Neutral: 0 Disagree: 0

Question: "What do you think about the location of the nodes? Should any be added or removed? Too much planned for Atlantic south of San Antonio

If the "node" is at LB Blvd. and Artesia, what happens to ARCO, Jack in the Box, and the diesel station? Maybe a smaller node east and west of LB Blvd. & the 710?

I don't think that the entire strip of Atlantic from San Antonio to Wardlow is a "node" - From San Antonio — Bixby is the village center of Bixby Knolls.

Any plan to clean up N. Long Beach sounds good to me!



The neighborhood surrounding San Antonio and Orange will not support outdoor café's/restaurants.

Atlantic Ave - NO! Need street parking, left turn lane, signals - Ignores impact of Bixby Knolls shopping center on adjacent businesses - Ignores parking, access - trees.

DO NOT COPY Ocean & Pine!

I like the concept put – I need to know more about implementation

The type, quality and management is important to any node considered

The Bixby Knolls area located by Robert's, etc. is a real eyesore – what's the plan for that?

I don't think it's a good idea to have a node on Atlantic

They are appropriate

Node at San Antonio and Orange great idea

Question: What types of shops & services would you like to see in the nodes? How can these nodes be improved?"

Beauty & barbershops, drug stores coffee shops, sandwich shops

Correct that inane curving of Atlantic north of Carson. It's a wonder they haven't had bad accidents! Ever try it in the fog?

Recreation activities, movies, bank, furniture stores, dry goods.

Good breakfast/lunch restaurants/café's – good dinner alternatives

More restaurant facilities – Yoshinoya, Baja Fresh – Thai restaurants

Nodes need to be evaluated on an individual basis

More parking - more retail area out center

Commercial Areas - Regional/Highway Oriented Nodes:

Question: "Do you agree with the location of these nodes?"

Agree: 27 Neutral: 0 Disagree: 2

Question: "What do you think about the location of the nodes? Should any be added or removed?" Too much below DelAmo Blvd.

They must be easily accessible — Bixby Knolls shopping center is a good example (entrance access limited to speed traffic elsewhere)

Don't need any more

I definitely agree with quiet neighborhood events that bring people together at San Antonio & 46^{th} – the area needs this. Market & Cherry should be expanded to include south of Cherry

Question: "What types of shops & services would you like to see in the nodes? How can these nodes be improved?"

Steinmart or Barnes & Noble

Drug Store like Rite-Aid or Sav-on

Parking & small retail stores. Traffic signals designed for customers, not thru-traffic.

Pet Smart

Expand K-Mart, re-do the industrial north of south Cherry & do as a large center

Good architecture - sit down dinner - green & well-kept



Housing - Housing on Major Streets:

MATCH THE HOUSING TYPE TO THE STREET:

Long Beach Blvd North of the 710 fwy.

Housing type A (Single Family Detached Units)

Acceptable: 31 Unacceptable: 3

Housing type B (Townhouses & Duplex/Quadplex Units)

Acceptable: 7
Unacceptable: 15

Housing type C (Small Apartment & Condominium Buildings)

Acceptable: 8 Unacceptable: 18

Housing type D (Medium Apartment & Condominium Buildings)

Acceptable: I Unacceptable:24

Comments:

Noise, Traffic must be mitigated

Design with character, pride, greenspace and trees, associations to maintain No rentals – get rid of the bars – Include trees and landscapes – provide parking

Long Beach Blvd between Del Amo & the 710 fwy.

Housing type A (Single Family Detached Units)

Acceptable: 25 Unacceptable: 2

Housing type B (Townhouses & Duplex/Quadplex Units)

Acceptable: 7 Unacceptable: 11

Housing type C (Small Apartment & Condominium Buildings)

Acceptable: I Unacceptable: 23

Housing type D (Medium Apartment & Condominium Buildings)

Acceptable: 0 Unacceptable: 23

Comments:

No more rentals in this area

Owner Occupied (No more rentals!)

Need to keep density down

Parking & noise mitigation required

Should be light manufacturing?

Long Beach Blvd between Carson and Bixby

Housing type A (Single Family Detached Units)

Acceptable: 15 Unacceptable: 26 Comment

Tentatively unacceptable – Concerned about ability to ensure properties are consistent with surrounding area homes.

Housing type B (Townhouses & Duplex/Quadplex Units)

Acceptable: 11 Unacceptable: 31



Housing type C (Small Apartment & Condominium Buildings)

Acceptable: I Unacceptable: 38

Housing type D (Medium Apartment & Condominium Buildings)

Acceptable: 0 Unacceptable: 39

Comments

I do not believe that this is a residential area.

No! - Fix traffic controls

Irregular office bldg – need to create consistent, clean look – residential OK

Passable sit down restaurants – green spaces NO residential of any kind – reuse as commercial

KB bldg. And E-tak buildings are inconsistent and could go

We need to protect and reuse other buildings with redevelopment help

Tentatively unacceptable – Concerned about ability to ensure properties are consistent with surrounding area homes.

Atlantic Avenue between Del Amo & Harding

Housing type A (Single Family Detached Units)

Acceptable: 25 Unacceptable: 5

Housing type B (Townhouses & Duplex/Quadplex Units)

Acceptable: 9
Unacceptable: 17

Housing type C (Small Apartment & Condominium Buildings)

Acceptable: 0 Unacceptable: 23

Housing type D (Medium Apartment & Condominium Buildings)

Acceptable: I
Unacceptable: 24

Comments

Density & parking are major issues

Keep density down - develop better ideas in parking - maintain and create green space

Groups of housing should not be as small as the housing on Atlantic Ave.

Atlantic Avenue between Atlantic & Cherry

Housing type A (Single Family Detached Units)

Acceptable: 21 Unacceptable: 5

Housing type B (Townhouses & Duplex/Quadplex Units)

Acceptable: 8 Unacceptable: 16

Housing type C (Small Apartment & Condominium Buildings)

Acceptable: 0 Unacceptable: 24

Housing type D (Medium Apartment & Condominium Buildings)

Acceptable: I
Unacceptable: 24

Comments

This area should be kept commercial/industrial

Partner sit down restaurant and over-business houses & parking – create and keep green space



Housing – Housing on Other Streets:

Question: "Do you agree with the idea of creating consistent residential areas along these corridors?"

Agree: 29 Neutral: 0 Disagree: I

Question: "What do you think of creating consistent residential areas along these corridors? What areas should be targeted?

No rentals (x5); No rentals – decreased density – good quality single-family housing

Senior Housing (x2)

Cherry Ave. – east side of street, stay commercial – won't go residential

We "own" our business free & clear, we're not young enough to start over.

Long Beach Blvd.

Include mixed use & mini-malls with parking – require 2 parking spaces per unit.

Those areas are perfect – Good Job – 1 Market, 2 South, 3 Cherry

More rentals

LB Blvd. N. of freeway

Single family home owners only — no multiple dwelling: duplex, condo's, 4-plexes or apartments — open green space A good idea, but may prove too expensive

Question: "Where do you think that some of the existing commercial establishments could be relocated to?" Long Beach Blvd. / Market

Atlantic Ave - Bixby Knolls shopping center - must have off-street parking and access

Some can go away

South of the 405

Housing - Areas Of General Rehabilitation

Statement: "Selective removal of housing units should occur in some areas to create parks and open space."

Agree: 26 / I Comment:

If housing units are apartments & other multi-family rentals

Neutral:0 Disagree:13

Statement: "Housing improvement programs in North Long Beach neighborhoods should be a major focus (instead of focusing on commercial corridors)."

Agree: 33 Neutral: 2 Disagree: 6

Statement: "I like the idea of converting rental units to owner-occupied units, where possible."

Agree: 37 Neutral: 0 Disagree: 1

Community Facilities

Determining Priorities: "Put dots next to the top 3 types of community facilities that you feel are needed.":

Schools: 19 Libraries: 24

Comment:

"One library in NLB with 80, 000 people?"

Parks: 23

Senior Housing: 21



Comments:

"Converting Andy Street is a great idea!"

"Single, I-level senior housing in Central L.B."

"Andy St."

Community Centers: 17

Comments:

"Community Center on LB Blvd (San Antonio-Bixby)"

"Need Community Center near Atlantic/Bixby Rd."

Neighborhood / Community Police Centers: 16

Comment:

"We like the new police center in the ARCO Station over LB Blvd."

Indoor Recreation Center: 7

Fire Stations: 4 Other: I

Question: "What other types of community facilities are needed?"

Schools, Parks, Rec. Facilities

Children need rec. centers with programs!

Skate park

Public swimming pool (x2)

Public swimming pool "not free – very important"

Child care

Art center - Bixby knolls

Shuttle bus service between schools, home and commercial areas

Good community meeting rooms – various size, 5-50 people

Senior center. (x4)

Children's clinic

Youth Center

Question: "What types of community facilities (if any) should be located in the "Village Center?"

Parking (x2)

Police Office

Community meeting, information building with combined community policing section within

Art center (x2) "Bixby knolls village — San Antonio, Bixby)

Copies, fax

Community meeting rooms

Question: "Do you think that open space in North Long Beach should be preserved where possible? What specific areas?

Yes, demolish bad hotels & apartments

Atlantic Ave. - San Antonio Dr. - N.E. Corner

North Division Police Station @ Dooley's, Freeway close is better than stealing open green space

Yes!

Yes – more needed and kept up

All should be preserved or expanded or new created

Yes, tear down apartments north of Artesia and build a park for the children in the area, The children are bored because there are no youth programs or parks so they continuously climb the fences of the schools and vandalize them. They also engage in drug & gang activity. Please Help!

Pocket Parks

Police Station at Dooley's

Yes - Myrtle & Artesia

Keep the sub-station at Sherer Park so it will be a safe place

Build new police station @ Dooleys – NOT Sherer park



Question: "What do you think of developing parks along the LA river? Would you use these parks?"

Naturalize as much as possible by adding fill dirt on concrete waterways and planting trees – Yes

Neutral – Good equestrian arena

Good – ingress/egress is an issue

No

Yes! - we use all the time and they are NOT dangerous

We should make full use of area along river for parks – NOTTRUCKS.

Industrial Strategies

Statement: "To create consistent land uses and buffers, it is a good idea to convert residential or commercial areas and replace them with industrial areas."

Agree: 6 Neutral: 0 Disagree: 31

Question: "What do you think of the idea of converting residential or commercial areas and replacing them with industrial areas? Where should this occur?"

Don't like it at all

Improve existing - do not add more

We don't need it

Depends upon the area – Yes North of Artesia, East of Cherry and West of LA River

No (x3)

This should not happen – we already have too much of long beach covered in industrial centers

We need good housing – not "bad" light industrial

For consistency of use definitely

No, No, No!

None

Question: "What types of industrial development would you like to see in N. Long Beach."

None (x5)

Improve existing to beautify would-be area

Craft industries

Light Industrial (x2)

Only buildings emporium along trucks at south – retail has failed – also, existing areas are OK

N-O-N-E

No Industrial

See Utility corridor would be a good place for light industry

We need shopping – no more smog or fumes

Light, non-polluting only, create jobs



STATION 4: TARGET SITES

Comments on Target Sites

I. Village Center at South Street and Atlantic Avenue

South of Atlantic - key location to central community

No – not to current L.B. zoning – try Larchmont Village Plan

Need adequate parking lot – 2 story

The need is great as is the idea — will there be any control over type of businesses? We certainly don't want it to look like L.B. Blvd (south of Market) — little Tijuana.

Where would you park? That's why people don't shop there now!! No parking spaces.

You would have to get a bigger parking lot for all of the visitors that would shop – no parking is the current problem

2. Market Street and Long Beach Blvd.

Says it all

Add more parking & historic theme

Good - parking & green space needed

Pine area for development. It would be easier at Atlantic. There is a lot of property available for development.

Yes, but please don't impede traffic from the 710 fwy.

Also consider LB Blvd. and Del Amo

No

Fix LB Blvd. all the way to our border – we are Long Beach too!

Take garage doors off of store fronts

3. Artesia Blvd. and Atlantic Ave.

Leave alone – ideal for fast food for students or travelers

Yes

4. K-Mart at Cherry and Market

No - change to industrial use

This is a prime target of revitalization as well as the entire Cherry stretch into Paramount - It's a major gateway into LB that needs beautification and re-designing. Get K-mart to pitch in \$. I agree with target site plan.

I used to shop there several times a week - since store expansion, the store looks like crap - haven't shopped there in years. I go to Target in Bellflower instead.

Ugly now – needs to be improved to generate more retail activity – visual improvement green space

K-mark needs to invest to improve layout & display in the store

Crossing light would help

5. Former Builder's Emporium Site on South St.

Good plan - this area is an eyesore!

Yes.

Light industrial could work – retail has not – need good jobs

When Ralph's bought Food 4 Less they blocked the access from the west end of the store. The south access is too congested. I don't shop there anymore.

No industry

This has been empty for years – a shopping center would be nice

Shopping center

We have enough industries.

6. Bixby Knolls Shopping Center (Atlantic & San Antonio)

Too much planned for Bixby area – that should be last - start with poor areas first

This failed because of City neglect – provide better vehicle access – let specialty shops develop

NO concerts – limited quiet outdoor festivals – find MAJOR, long-term tenants – no thrift stores

Farmers market – great! Bulldoze unused units build anew – open up front to back parking

Develop the Bixby Knolls (illegible) – better return on \$ spent

It would liven the place up a whole lot - but parking



Needs to be totally redone

Convert 3030 Atlantic to ground floor retail & parking structure to be shared by all businesses I think our energies would be better spent improving the Bixby Knolls Village center (San Antonio-Bixby) Demolish the vacant bldgs — to open up alternatives

7. Long Beach Blvd. Areas N. of the 710 Fwy.

Residential & green areas – the Diesel fuel station

Need medians to promote truck traffic

Single family housing

Low density residential - good

Excellent! - single family homes only

Leave alone for now!

Loarge major grocery store West of the freeway/river

Landscape medians!! - Slow truck traffic

Proper industrial housing

8. Artesia Blvd. Between Atlantic & Cherry Ave.

Traffic is too fast – develop off street parking and access to support existing and any new commercial development Residential good

9. Long Beach Blvd. Between Carson & Bixby

Warning! Nimby

No!! Want to up-grade & reuse commercial - you have the tools

Several Bldg's are architecturally significant – reuse!

Bad planning to put in residential

East side – office development west side – leave alone - with better parking

Need consistent building not the current mish-mash that exists - too many vacant business many residential is what we need

Upscale senior housing needed

Strongly disagree – the area is already is over populated! Need to bring in new commercial business to support the existing community

10. Multi-Family Residential Area Near Artesia and Paramount

Housing needed for low-income families

North – industrial. Southside – single family

Impact on Schools?

